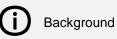
#### Resultaten Marktonderzoek Energiebarometer





Methodology

#### The study examines consumer attitudes and behaviours toward climatefriendly lifestyles in 6 European countries



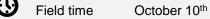


Vattenfall aims to gain a deeper understanding into how European consumers adapt their energy, transportation, and shopping habits to adopt more climate-friendly lifestyles. By examining motivations, challenges, and the impact of policy measures, this market research provides insights into how individuals engage with sustainability initiatives and adapt their consumption patterns.



Sample

- · Regions: Sweden, Finland, Germany, France, the Netherlands and the United Kingdom
- Population 18+
- Quoted based on national representative spread regarding gender, age & region
- n=1,000 per country



October 10<sup>th</sup> - October 22<sup>nd</sup>, 2024

Quantitative survey via online-access-panel

Length of interview: 10 minutes





## **Country comparison**







### The Netherlands and Germany slightly lead in energy-efficient investments, while the UK lags, even if Brits signal a strong future investment intent

#### Countries TOTAL SWE FIN NLD GER FRA GBR LED lights Distribution plug with off switch Water saving showerhead Energy-efficient devices Draft stopper Efficient energy technology 25 House owners\* - - -Insulation Renewable energy heating Solar panels Energy-saving house consulting 20 Battery (solar storage) EV charging station (Wallbox)

#### Investments to reduce energy consumption

All respondents in %

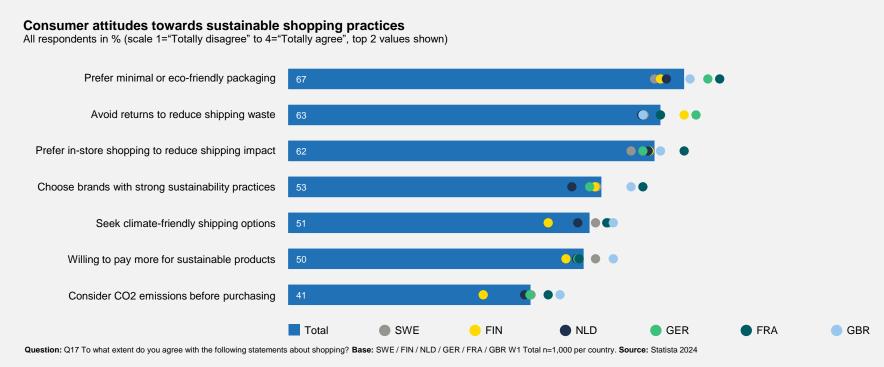
Already invested Willingness for future investment

Question: Q12 Which of the following innovations did you or would you invest in to reduce your energy consumption? Response option "I would never make investments in this area" not displayed. Base: SWE / FIN / NLD / GER / FRA / GBR W1 Total n=1,000 per country. \*respondents who are house owners: Total n=2,163, SWE n=305, FIN n=259, NLD n=247, DEU n=276, FRA n=431, GBR n=445. Source: Statista 2024





### Over 60% limit online shopping or avoid returns due to ecological concerns, with two-thirds opting for sustainable packaging solutions







### Consumers more easily adopt sustainable habits in grocery shopping, favouring local and seasonal options, than in clothing or tech purchases

Actions taken for environmental reasons when purchasing foods, clothes, and technology products All respondents in %, multiple answers possible



Question: Q18 When purchasing food, which of the following actions do you actively take for environmental reasons? Question: Q19 When purchasing clothes, which of the following actions do you actively take for environmental reasons? Question: Q20 When purchasing technology products (such as phones, computers, or appliances), which of the following actions do you actively take for environmental reasons? Response option "Other" not displayed. Base: SWE / FIN / NLD / GER / FRA / GBR W1 Total n=1,000 per country. Source: Statista 2024

Confidentiality: C1 - Public



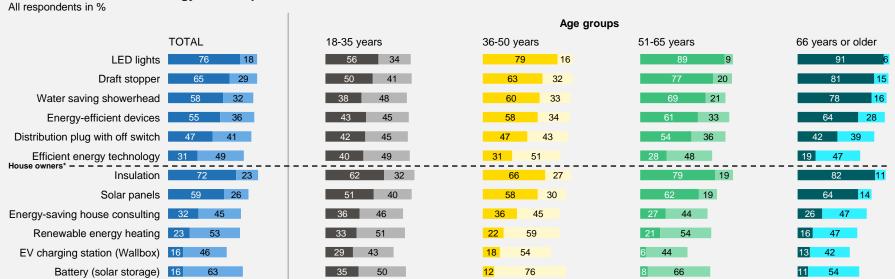
# **The Netherlands**







### Dutch homes excel in modernisation, with most house owners using insulation and solar panels; yet solar storage batteries show great potential



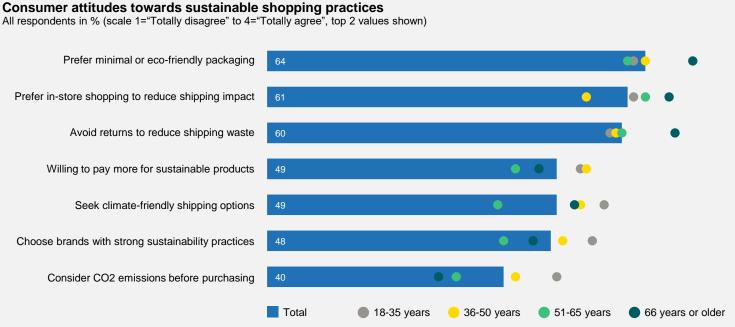
#### Investments to reduce energy consumption

Already invested Willingness for future investment

Question: Q12 Which of the following innovations did you or would you invest in to reduce your energy consumption? Response option "I would never make investments in this area" not displayed. Base: NLD W1 Total n=1,000, 18-35 years n=321, 36-50 years n=255, 51-65 years n=280, 66+ years n=144, \*respondents who are house owners: Total n=447, 18-35 years n=109, 36-50 years n=122, 51-65 years n=140, 66+ years n=76. Source: Statista 2024



## High engagement in sustainable shopping practices across all age groups with eco-friendly packaging and in-store shopping as top choices



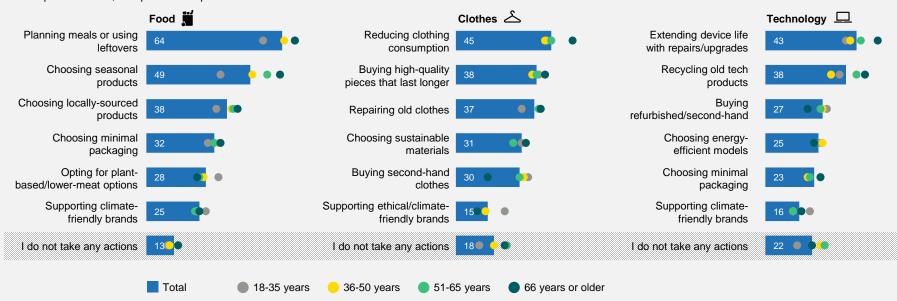
Question: Q17 To what extent do you agree with the following statements about shopping? Base: NLD W1 Total n=1,000, 18-35 years n=321, 36-50 years n=255, 51-65 years n=280, 66+ years n=144. Source: Statista 2024





### Planning meals or using leftovers is the most common sustainable action among the Dutch, with people aged 66+ more likely to change their habits

Actions taken for environmental reasons when purchasing foods, clothes, and technology products All respondents in %, multiple answers possible



Question: Q18 When purchasing food, which of the following actions do you actively take for environmental reasons? Question: Q19 When purchasing clothes, which of the following actions do you actively take for environmental reasons? Question: Q20 When purchasing technology products (such as phones, computers, or appliances), which of the following actions do you actively take for environmental reasons? Response option "Other" not displayed. Base: NLD W1 Total n=1,000, 18-35 years n=321, 36-50 years n=255, 51-65 years n=280, 66+ years n=144. Source: Statista 2024

