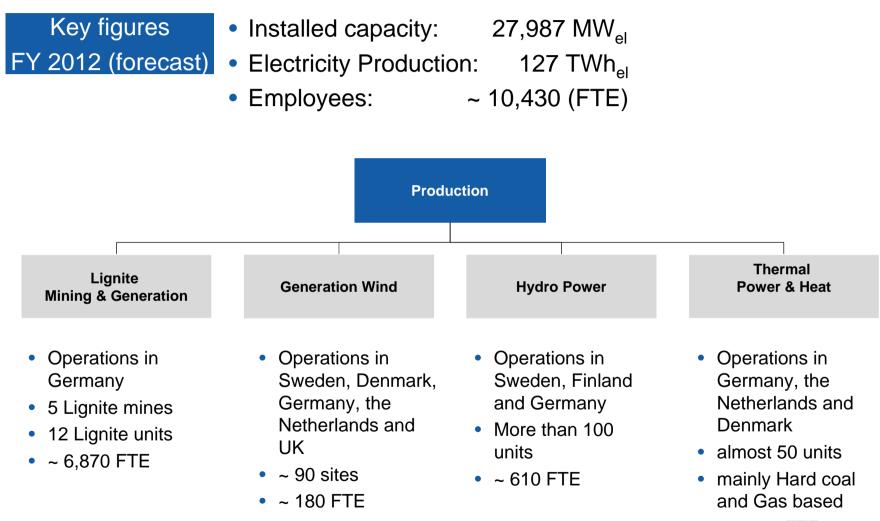


# The generating heart of Vattenfall

Tuomo Hatakka Head of Business Division Production

3 December 2012

# **Organisation and key figures**

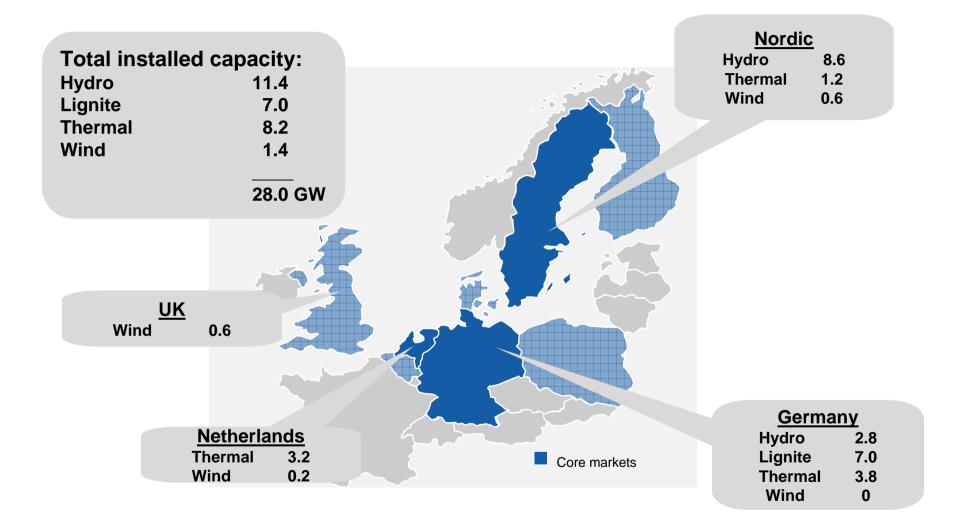


• ~ 2,530 FTE

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VATTENFALL 叁

## Installed capacity (GW)





#### **Focus areas**

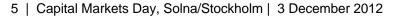
- Improve safety and commercial availability
- Optimise plant operations and maintenance to reduce costs
- Integrate new power plants;
  - Diemen 34 (gas-fired power plant in the Netherlands; 435 MW electricity and 260 MW Heat)
  - Hemweg 9 (combined cycle gas-fired power plant in the Netherlands, 435 MW)
  - Boxberg R (lignite-fired power plant, 675 MW)
- Review the asset portfolio to identify and improve underperforming assets
- Secure lignite mining reserves to fully utilize the remaining life time of existing lignite fired generation capacities
- Increase cost competitiveness and further build up competence in wind generation



### Our main activities and achievements so far

- Priority safety
  - Top-KPI "Lost Time Injury Frequency" (LTIF) closely monitored
  - LTIF\* is decreasing, continued positive development from 3.1 in 2011 to 2.0 in Oct 2012
- Availability on a continuously high level (FY 2012 forecast: 88.5%, 2011: 88.5%)
  - Lignite and Hydro performing well, however some thermal plants lower than expected
- Full commercial operation of Boxberg unit R (675 MW) in October, 2012
- Continued focus on cost-reduction. Programme for continuous improvement ongoing
  - Cost cutting efforts during 2012 lead to 700 MSEK savings; targets fulfilled
  - Maintenance investments (excl. higher expenses for planned lignite outages) below 2011 level
- Asset portfolio continuously reviewed with changing market outlook
  - Low performing assets identified. Actions initiated and partly finalized

\*old BD structure





# **Future challenges**

| Market development  | <ul> <li>The market outlook changes the preconditions for our asset<br/>portfolio; change in merit order and increased need for flexibility</li> <li>Active management of asset portfolio - Thermal and Hydro in<br/>particular</li> </ul> |
|---|--|
| Integration of new assets                                 | <ul> <li>Successful integration of power plants in Lignite, Thermal and<br/>Wind</li> </ul>  |
| Mining permissions  | <ul> <li>Two permitting processes to secure additional lignite reserves are<br/>running in parallel</li> </ul>   |
| Regulatory<br>management                                  | <ul> <li>Managing regulatory issues such as the implementation of the EU's Water Framework Directive increasingly important</li> <li>Continued discussion about increasing fees and taxes (e.g. property tax Sweden)</li> </ul>            |
| Start of full<br>auctioning of CO <sub>2</sub><br>in 2013 | <ul> <li>Abatement of CO<sub>2</sub> by higher plant efficiency and co-firing of biomass</li> <li>Estimated additional costs 2013 vs. 2012 due to full auctioning: SEK 4-5bn (= total Vattenfall)</li> </ul>                               |

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