

## Vattenfall H1 and Q2 Results 2017

Magnus Hall, CEO and Stefan Dohler, CFO
Press Conference 21 July 2017



# BUSINESS HIGHLIGHTS AND KEY FIGURES

#### Vattenfall delivers positive results

- Profit for the period SEK 5.9 bn
- Underlying operating profit increasing to SEK 13.2 bn

#### Vattenfall grows

- Customer growth by more than 110,000 customers contracts
- Further wind farms fully operational
- Strengthened presence in UK

#### On track to meet strategic and financial targets

- Further steps to fossil-free within one generation
- Continued focus on cost reductions and operational excellence
- Positive developments in German nuclear operations

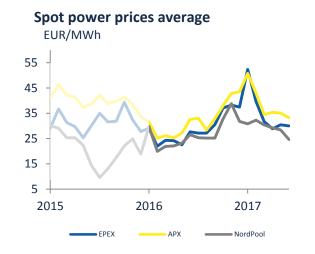
SEK bn	H1 2017	H1 2016 <sup>1</sup>	Q2 2017	Q2 2016 <sup>1</sup>
Net Sales	69.4	71.7	29.3	30.0
Underlying EBIT	13.2	12.0	4.9	3.7
EBIT	10.5	1.9	4.4	-8.3
Profit for the period	5.9	1.0	2.1	-5.8
ROCE, %	4.2	3.1	4.2	3.1
ROCE excl. IAC, %	9.6	8.4	9.6	8.4
FFO/adj net debt, %	22.2	22.4	22.2	22.4

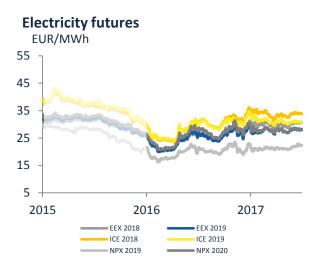
<sup>1)</sup> Excluding divested lignite operations

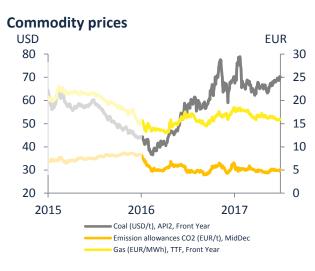


# IMPROVED PRICE DEVELOPMENT DRIVEN BY STRONGER FUEL PRICES

- Nordic spot prices 15% higher vs. Q2 2016 mainly owing to higher coal price
- German and Dutch spot prices were 20% and 22% higher respectively vs. Q2 2016
- Electricity futures prices higher as a result of stronger fuel prices
- Recovery of coal and gas prices, lower prices of CO<sub>2</sub> allowances





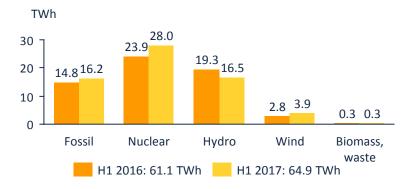




# POSITIVE GENERATION AND CUSTOMER SALES DEVELOPMENT

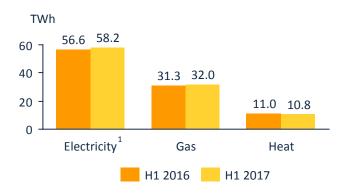
#### Generation increased by 4 TWh to 65 TWh

- Strong increase in nuclear production due to high availability
- Fossil plants benefit from better spreads
- New assets increase wind production
- Lower reservoir levels decrease hydro production



#### Positive sales development due to increase in customer base

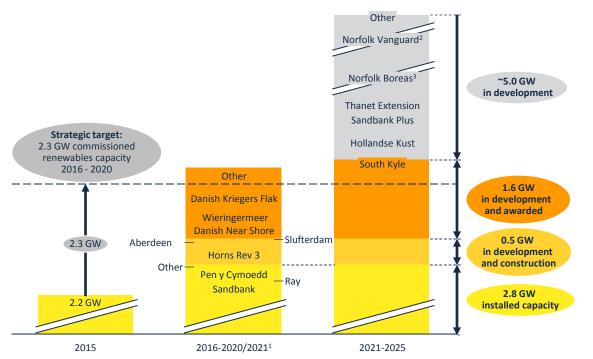
- Overall customer contracts increase by more than 110,000
- Sales volumes in electricity increasing
- Relatively stable volumes in gas and heat





# SIGNIFICANT GROWTH IN RENEWABLES

A total of 2.8 GW are now in operation. With a further ~2 GW in development and construction or awarded, Vattenfall is well on track meeting its strategic long-term target on renewable capacity growth.



#### Highlights H1 2017

- ✓ Commissioning of UK-onshore wind farms Pen y Cymoedd (228 MW) and Ray (54 MW) and Sandbank in Germany (288 MW)
- ✓ Investment Decision Slufterdam (29 MW)
- ✓ Newly established business unit (within BA Wind) for PV and Batteries to increase growth in those areas
- ✓ More than one third of all capex in the first half of 2017 was invested in new renewables (wind, solar, biomass), in total SEK 2.7 bn
  - 1) Danish Kriegers Flak expected commissioning 2021
  - 2) Commissioning expected in 2025-2027
  - 3) Commissioning TBD



# STRENGTHENED PRESENCE IN UK

Vattenfall complements its presence in the UK by entering the B2C and B2B - market

#### Major UK locations and wind farms



#### Strong acquisitions and new offerings

- Fast growing iSupplyEnergy acquired
  - ✓ Gas and electricity retail
  - √ 120,000 customers
  - √ 100% share
- ➤ New renewable-power offering to B2Bcustomers
- Complementing our already existing strong presence in UK with more than 200 employees and ~1,000 MW wind farms in operation with further projects in renewables and batteries in development





## FOSSIL-FREE WITHIN ONE GENERATION

Vattenfall delivers on its commitment to become fossil-free within one generation with significant steps taken in Q2 – coupling all important CO<sub>2</sub>-emitting sectors

#### Power → Transport

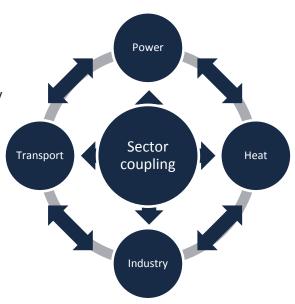
- New business unit E-Mobility is being established
- Successful deal with real estate company Slättö Förvaltning for 500 charging points and InCharge subscriptions over five years.

#### Power → Industry processes

Climate smart projects with partners

- **Zero-CO<sub>2</sub>-Cement** with Cementa
- Fossil-free-steel with SSAB/LKAB JV
- Green hydrogen with Preem

Potential to **decrease** Swedish **CO<sub>2</sub>** – emissions **by up to 30%** after **2030** 



#### Power → Heat

 Investment decision for Power to Heatplant in Berlin

#### Combined Heat and Power Production

- Decommissioning of the last lignitefired CHP-plant, saving 600kt CO<sub>2</sub>/a
- Investment decision to convert a 120 MW heat plant in Uppsala to biomassfiring
- Research project started with Statoil and Gasunie in Eemshaven to replace natural gas by hydrogen as fuel



# STRATEGY AND STRATEGIC TARGETS

Vattenfall is well on track to meet its strategic targets until 2020

#### Our strategic objectives and prioritised areas Increase customer Grow in renewables, centricity and build maintain efficient a sizable position operations within in decentralized hydro and nuclear energy power and implement our CO<sub>2</sub> roadmap POWER CLIMATE SMARTER LIVING Develop culture, Reduce costs and improve competence and brand operational efficiency

Strategic targets to 2020	2017
1 Customer engagement, NPS +2 (Net Promoter Score)	+3
2 Aggregated commissioned new renewables capacity 2016-2020: ≥2,300 MW	597
3 Absolute CO₂ emissions, pro rata, continuing operations: ≤21 Mtonnes	11.8
4 ROCE: ≥9% (continuing operations)	4.2
5 Safety as LTIF (Lost Time Injury Frequency): ≤1.25	1.3
6 Employee Engagement Index: ≥70% <sup>1</sup>	

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### DEFINED PURPOSE FOR VATTENFALL

# POWER CLIMATE SMARTER LIVING

"At Vattenfall we exist to help all of our customers power their lives in ever climate smarter ways and free from fossil fuel within one generation"















# FINANCIALS

Stefan Dohler, CFO



## H1 2017 FINANCIAL HIGHLIGHTS

#### Increasing underlying EBIT, SEK bn



#### Fairly stable debt levels, SEK bn



#### Stable funds from operations, SEK bn



- Underlying EBIT increased by SEK 1.2 bn to SEK 13.2 bn due to increased earnings in heat, wind, and distribution
- Strong increase in reported EBIT due to impairments on thermal and German hydro assets taken in Q2 2016<sup>1</sup>
- FFO and debt levels fairly stable, with FFO / adjusted net debt at 22.2 % and above target of 22%
- Continued focus on operational excellence and costs in standardised services and operations
- Credit rating agencies affirmed rating and revised the outlook from negative to stable (Moody's: A3 and S+P: BBB+)
- On July, 3<sup>rd</sup> (event after Q2), SEK 17.2 bn have been paid to the Nuclear Fund in Germany. The payment is neutral for adjusted net debt.

# CONTINUED FOCUS ON OPERATIONAL EXCELLENCE AND COSTS

Vattenfall is committed to reach its ROCE-target of 9% also in the current market price environment

#### **Strengthened efficiency in internal services**

Vattenfall entered strategic partnerships with Capgemini (finance and procurement) and Accenture (HR). This will lead to

- ✓ Improved quality
- ✓ Increased cost-efficiency
- Up to 500 employees affected from outsourcing activities

#### **Optimisation of Hydro Germany**

To make Hydro Germany (pump storage plants) fit for the future in the current price environment several measures will be taken

- ✓ Optimising plant operations
- ✓ Capex and opex reductions
- Restructuring implies reduction of staff by up to 60% (currently 420 FTE) until 2019





# POSITIVE DEVELOPMENTS IN GERMAN NUCLEAR OPERATIONS IN H1 2017

Vattenfall has significantly reduced its business risks related to German nuclear operations

#### Four positive developments

- ✓ EU has approved the new law regarding obligations for interim and final storage of nuclear waste
- ✓ SEK 17.2 bn payment made on 3rd July (event after Q2) to the public fund, thereby releasing Vattenfall from obligations for interim and final storage of nuclear waste
- ✓ De-fueling of the nuclear power plant Brunsbüttel: 300 MSEK provisions released
- ✓ Decision of German constitutional court: SEK 1.8 bn nuclear tax refund for the 20%-share in nuclear power plant Brokdorf
- Note: Decision unrelated to the arbitration proceedings at the ICSID<sup>1</sup>, where a decision is expected later in 2017.





# **CONTINUED STRONG LIQUIDITY POSITION**

Group liquidity	SEK bn
Cash and cash equivalents	21.6
Short term investments	21.2
Reported cash, cash equivalents & short term investments	42.8
Unavailable liquidity <sup>1</sup>	-7.0
Available liquidity	35.8

Committed credit facilities	Facility size	SEK bn
RCF (maturity Dec 2021)	2.0 EUR bn	19.3
Total undrawn		19.3
Debt maturities <sup>2</sup>		SEK bn
Within 90 days		4.9

- From the available liquidity of SEK 36 bn, SEK 17.2 bn have been paid out after Q2 on 3<sup>rd</sup> of July to the German nuclear fund.
- Despite the large payment, the liquidity of Vattenfall remains strong.
- 1) German nuclear "Solidarvereinbarung" 3.3 SEK bn, Margin calls paid (CSA) 2.6 SEK bn, Insurance "Provisions for claims outstanding" 1.1 SEK bn
- 2) Excluding loans from minority owners and associated companies, and excluding liability to pay-out into German nuclear fund

  VATTENFALL

# H1 AND Q2 2017 FINANCIAL OVERVIEW

Underlying operating profit is increasing due to higher earnings mainly in heat, wind, and distribution

SEK bn	H1 2017	H1 2016 <sup>2</sup>	Q2 2017	Q2 2016 <sup>2</sup>
Net Sales	69.4	71.7	29.3	30.0
EBITDA	18.4	18.0	8.7	4.3
Underlying operating profit (EBIT)	13.2	12.0	4.9	3.7
EBIT	10.5	1.9	4.4	-8.3
Financial items, net	-2.1	-2.4	-1.1	-0.8
Profit for the period	5.9	1.0	2.1	-5.8
Funds from Operations (FFO)	15.1	14.6	6.8	6.0
Cash flow operating activities	5.6	8.6	6.8	12.9
Net debt	67.2	63.7	67.2	63.7
Adjusted net debt	123.3	128.9	123.3	128.9
FFO/adjusted net debt (%)	22.21	22.4 <sup>1</sup>	22.21	22.4 <sup>1</sup>
Adjusted net debt/EBITDA (times)	4.5 <sup>1</sup>	4.1 <sup>1</sup>	4.5 <sup>1</sup>	4.1 <sup>1</sup>

<sup>1)</sup> Last 12 months



<sup>2)</sup> Excluding divested lignite operations

# UNDERLYING EBIT PER OPERATING SEGMENT

SEK bn	H1 2017	H1 2016 <sup>2</sup>	Q2 2017	Q2 2016 <sup>2</sup>
Customers & Solutions	1.1	1.1	0.3	0.4
Power Generation	5.6	5.4	3.0	2.5
Wind	1.1	0.6	0.2	-0.1
Heat	2.7	2.2	0.5	0.0
Distribution	3.4	2.8	1.2	0.9
Other <sup>1</sup>	-0.5	0.0	-0.4	0.0
Eliminations	-0.1	-0.1	-0.0	-0.0
Total	13.2	12.0	4.9	3.7

- Customer & Solutions: operating profit in line with last year
- Power Generation: increase owing to improved trading results and refund of hydro property tax, offset partly by lower achieved power prices.
- Wind: higher operating profit following new capacity added (Sandbank, Pen y Cymoedd, Ray)
- Heat: higher gross margin
- Distribution: underlying operating profit increased as a result of a higher gross margin resulting from positive price effects.



 <sup>&</sup>quot;Other" pertains mainly to all Staff functions, including Treasury and Shared Service Centres

<sup>2)</sup> Excluding divested lignite operations

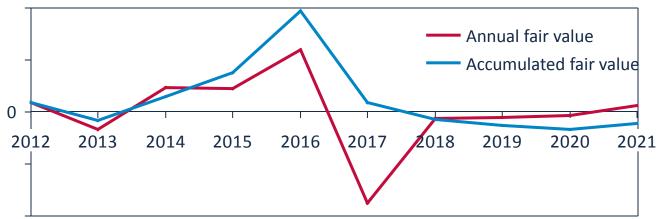
# ITEMS AFFECTING COMPARABILITY

SEK bn	H1 2017	H1 2016 <sup>1</sup>	Q2 2017	Q2 2016 <sup>1</sup>
Capital gains	0.6	2.0	0.4	0.3
Capital losses	0.0	-0.1	0.0	-0.0
Impairment losses	-0.4	-9.0	-0.4	-9.0
Reversed impairment losses	-	-	-	-
Provisions	-0.6	-	-0.6	-
Unrealised changes in the fair value of energy derivatives	-3.1	-3.4	-1.2	-3.8
Unrealised changes in the fair value of inventories	-0.6	0.6	-0.1	0.4
Restructuring costs	-0.0	-0.3	-0.0	0.0
Other items affecting comparability	1.3	-0.0	1.4	0.1
Total	-2.7	-10.1	-0.4	-12.0

- Unrealized changes in the fair value of energy derivatives (SEK -3.1 bn) and inventories (SEK -0.6 bn) pertain mainly to temporary effects related to sourcing activities
- Other items refer mainly to the refund of nuclear fuel tax (SEK 1.8 bn)
- In H1 2016 impairments were made for the Moorborg power plant and hydro assets in Germany and fossil-based assets in the Netherlands.

# FAIR VALUE ADJUSTMENTS OVER TIME

#### Conceptual graph



- Fair value profit and loss is a pass-through position for external deals. Upon settlement the deals transfer into underlying EBIT.
- External deals, for which a hedge purpose is sufficiently proven, are not recognized in the fair value profit and loss. Such deals are 'parked' in the balance sheet hedge reserve until settlement.
- Hence the fair value profit and loss does not provide a comprehensive view and is no indication for the future underlying EBIT.



# FINANCIAL TARGETS

#### On an underlying basis Vattenfall meets its financial targets

Financial metric	Target <sup>2</sup>	H1 2017	H1 2016 <sup>3</sup>
Return on Capital Employed (ROCE) <sup>1</sup> (ROCE excl. items affecting comparability)	9%	4.2 9.6	3.1 8.4
FFO/adjusted net debt <sup>1</sup>	22-30%	22.2	22.4
Net debt/equity	50-90%	74.7	72.6
Dividend policy (% of the year's profit after tax)	40-60%	-	-



<sup>1)</sup> Last 12 months

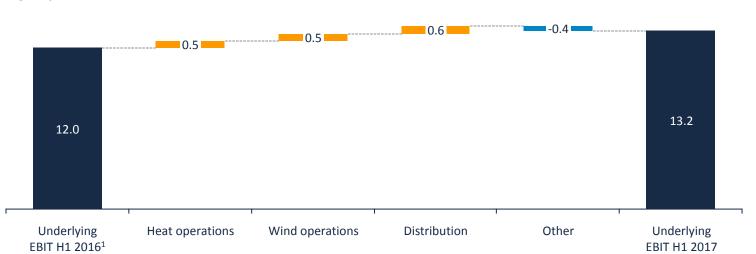
<sup>2)</sup> Financial targets are set and reviewed by the owner for a business cycle-period

<sup>3)</sup> Excluding divested lignite operations

# DEVELOPMENT OF UNDERLYING EBIT H1 2017

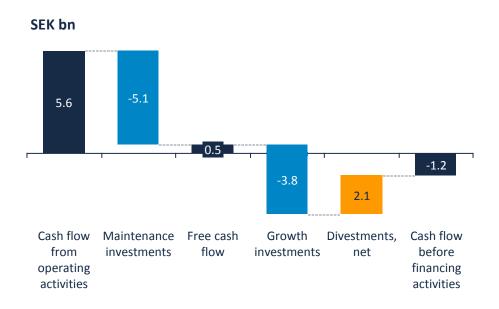
Improvement following higher contribution from heat, wind and distribution operations

#### SEK bn



# CASH FLOW DEVELOPMENT H1 2017

Positive cash flow from operating activities and divestments offset investment cash flows to a great extent, despite negative cash flows from working capital



- FFO amounts to SFK 15.1 bn.
- Cash flow after changes in working capital is SEK 5.6
   bn.
- Growth investments in H1 2017 were mainly attributable to investments within wind power.
- Divestments in H1 2017 were mainly attributable to the heat operations in Germany and Sweden.



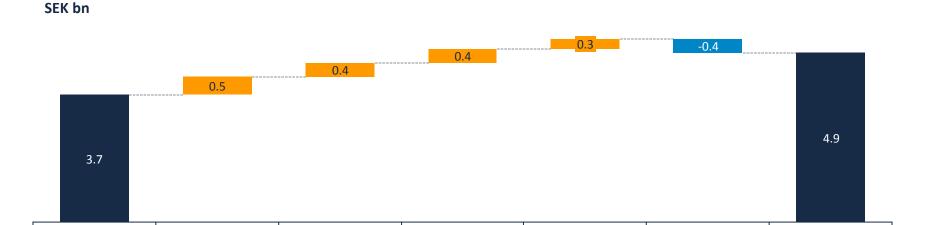
# **APPENDIX**



# DEVELOPMENT OF UNDERLYING EBIT Q2 2017

Heat

Positive development coming from across the Vattenfall group



Wind

Other

Distribution

Underlying

**EBIT Q2 2017** 

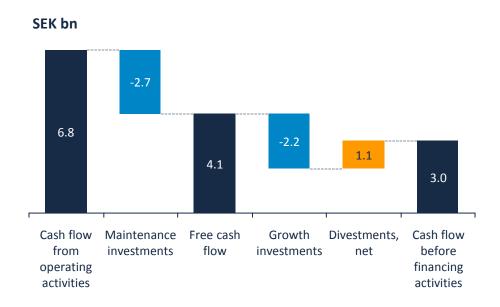
**Power Generation** 

Underlying

EBIT Q2 2016<sup>1</sup>

# CASH FLOW DEVELOPMENT Q2 2017

Healthy cash flow from operating activities, thereby reducing adjusted net debt



- Both FFO and cash flow from operating activities amount to SEK 6.8 bn; cash flow from working capital movements relatively flat
- Net cash flow from investing activities is SEK -3.8 bn
- Adjusted net debt reduces following positive cash flow before financing activities



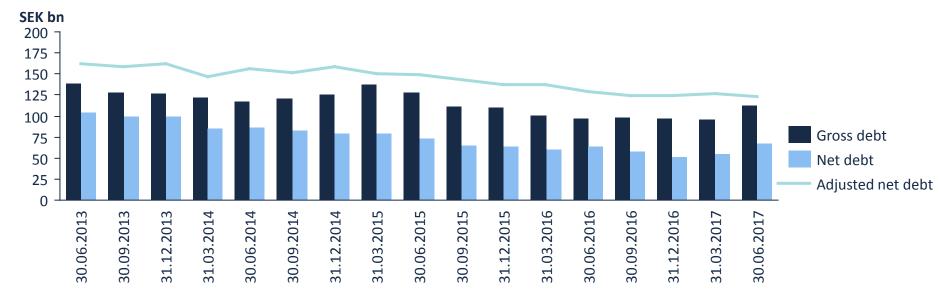
# **CAPITAL EXPENDITURES**

Continuing operations SEK bn	H1 2017	H1 2016	Q2 2017	Q2 2016	FY 2016
Electricity generation	4.1	4.4	2.5	2.5	13.1
CHP/Heat	1.1	1.0	0.7	0.5	3.1
Electricity networks	2.0	1.9	1.2	1.2	5.2
Other	1.6	0.3	0.5	0.1	0.5
Total	8.9	7.6	4.9	4.3	21.9
- of which maintenance and replacement	5.1	5.3	2.7	3.0	11.6
- of which growth	3.8	2.3	2.2	1.3	10.3



## DEBT DEVELOPMENT

Adjusted net debt decreased in Q2 as a result of a positive cash flow before financing activities. Higher debt for the German nuclear pay-out is offset by lower nuclear provisions.



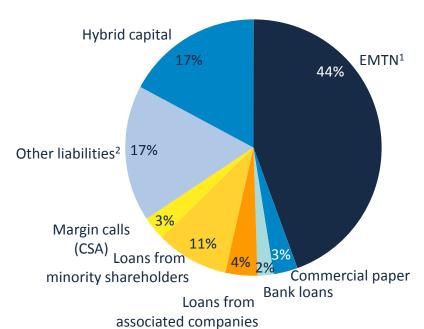
Net debt increased by SEK 16.4 billion compared with the level at 31 Dec. 2016. Adjusted net debt decreased by SEK 1.5 billion, compared with the level at 31 Dec. 2016. For the calculation of adjusted net debt, see slide 32.



## BREAKDOWN OF GROSS DEBT

Total debt: SEK 112bn (EUR 12bn)

External market debt: SEK 97bn (EUR 10bn)

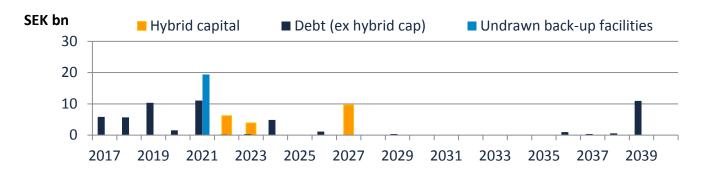


Debt issuing programmes	Size (EUR bn)	Utilization (EUR bn)
EUR 10bn Euro MTN	10.0	4.6
EUR 2bn Euro CP	2.0	0.7
SEK 15bn Domestic CP	1.6	-
Total	13.6	5.3

- All public debt is issued by Vattenfall AB
- The main part of debt portfolio has no currency exposure that has an impact on the income statement. Debt in foreign currency is either swapped to SEK or booked as hedge against net foreign investments.
- No structural subordination
- 1) EMTN = Euro Medium Term Notes
- 2) Includes liability to pay into the German nuclear fund on July 3



# DEBT MATURITY PROFILE<sup>1</sup>



	30 Jun. 2017	31 Dec. 2016
Duration (years)	5.3	5.6
Average time to maturity (years)	8.0	8.5
Average interest rate (%)	4.5	4.4
Net debt (SEK bn)	67.2	50.7
Available group liquidity (SEK bn)	35.8	36.3
Undrawn committed credit facilities (SEK bn)	19.3	19.1

1) Loans from associated companies, minority owners, margin calls received (CSA) and valuation at fair value are excluded and currency derivatives for hedging debt in foreign currency are included. Liability to pay into the German nuclear fund is excluded



# REPORTED AND ADJUSTED NET DEBT

Reported net debt (SEK bn)	30 Jun. 2017	31 Dec. 2016
Hybrid capital	-19.0	-19.2
Bond issues and commercial papers and liabilities to credit institutions	-55.0	-55.8
Liabilities to associated companies	-4.7	-2.8
Liabilities to minority shareholders	-10.4	-10.1
Other liabilities	-22.9	-8.8
Total interest-bearing liabilities	-112.0	-96.7
Reported cash, cash equivalents & short- term investments	42.8	43.3
Loans to minority owners of foreign subsidiaries	2.0	2.7
Net debt	-67.2	-50.7

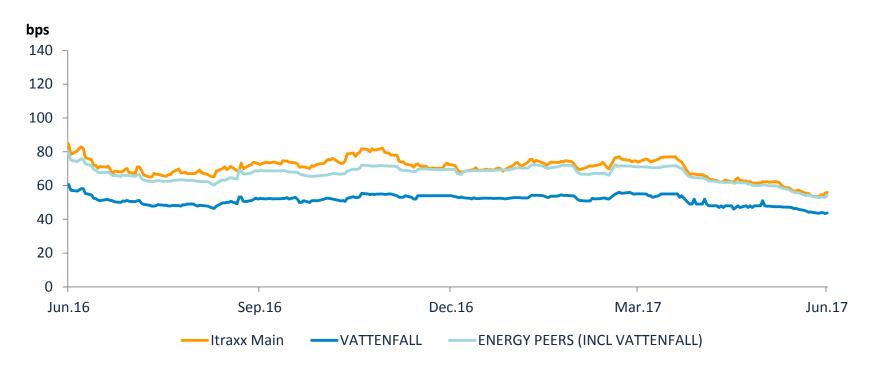
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Adjusted net debt (SEK bn)	30 Jun. 2017	31 Dec. 2016
Total interest-bearing liabilities	-112.0	-96.7
50% of Hybrid capital	9.5	9.6
Present value of pension obligations	-39.6	-40.6
Wind & other environmental provisions	-4.4	-4.4
Provisions for nuclear power (net)	-25.3	-41.9
Margin calls received	3.4	4.0
Liabilities to minority owners due to consortium agreements	9.3	9.0
= Adjusted gross debt	-159.1	-161.0
Reported cash, cash equivalents & short-term investments	42.8	43.3
Unavailable liquidity	-7.0 <sup>1</sup>	-7.0 <sup>1</sup>
= Adjusted cash, cash equivalents & short-term investments	35.8	36.3
= Adjusted net debt	-123.3	-124.7



<sup>1)</sup> Of which: German nuclear "Solidarvereinbarung" 3.3, Margin calls paid (CSA) 2.6, Insurance "Provisions for claims outstanding" 1.1

# STABLE CDS SPREAD DEVELOPMENT

#### **CDS spread 5-years**





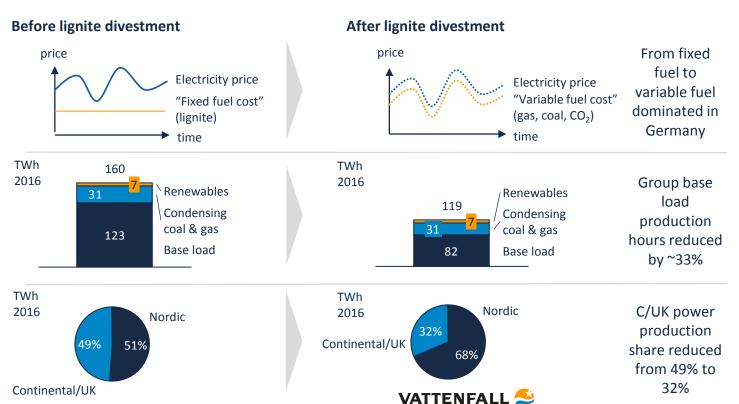
# IMPAIRMENT HISTORY 2009 – H1 2017

SEK bn		2009	2010	2011	2012	2013	2014	2015	2016	H1 2017	Total
	Thermal assets		4.3 <sup>1</sup>	$0.4^{2}$	8.6 <sup>2</sup>	14.7	2.6		2.8		33.4
The Netherlands	Trading					6.5 <sup>1</sup>	$10.0^{1}$		0.7		17.2
	Other	1.2	1.2			$1.5^{2}$	1.9				5.8
	Thermal assets			0.3		4.3	5.7	19.2	26.1		55.6
Cormany	Nuclear assets			10.5							10.5
Germany	Transmission		5.1								5.1
	Other					0.1	1.1	0.3	2.3	0.4	4.2
	Renewable assets						1.4		0.1		1.5
The Nordic Countries	Thermal assets	4.1				3.0		0.1			7.2
The Nordic Countries	Nuclear assets							17.0	0.4		17.4
	Other								0.3		0.3
UK	Renewable assets						1.1	0.2			1.3
Not allocated		0.2	0.5	0.1							0.8
Impairment Liberia					1.3						1.3
Impairments; shares in Enea S.A. Poland					2.4						2.4
Impairments; shares in Brokdorf and Stade	!								1.1		1.1
Impairments		5.5	11.1	11.3	12.3	30.1	23.8	36.8	33.8	0.4	165.1
Reversed impairment losses		-1.3	-1.3	-0.4	0.0	0.0	0.0	-0.5	-0.9	0.0	-4.4
Impairments (net)		4.2	9.8	10.9	12.3	30.1	23.8	36.3	32.9	0.4	160.7

<sup>1)</sup> Impairment of goodwill

<sup>2)</sup> Impairment of assets and goodwill

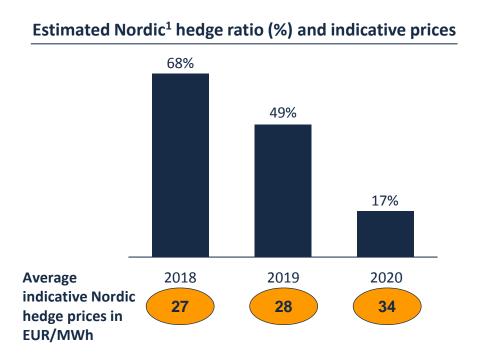
# ADAPTING THE HEDGE STRATEGY TO CHANGING POWER PRICE EXPOSURE



- Lower hedge ratio
- Hedging primarily Nordic exposure
- Hedging closer to delivery

## PRICE HEDGING

Vattenfall continuously hedges its future electricity generation through sales in the forward and futures markets. Spot prices therefore have only a limited impact on Vattenfall's earnings in the near term.



#### Sensitivity analysis – Continental<sup>2</sup> portfolio

Market quoted	+/- 10% pri	Observed yearly volatility						
	2018 2019 2020							
Electricity	+/- 545	+/- 768	+/- 831	21% - 26%				
Coal	-/+ 267	-/+ 241	-/+ 229	31% - 32%				
Gas	-/+ 494	-/+ 376	-/+ 417	18% - 27%				
CO <sub>2</sub>	-/+ 75	-/+ 77	-/+ 100	52% - 55%				

<sup>3)</sup> The denotation +/- entails that a higher price affects operating profit favourably, and -/+ vice versa



<sup>1)</sup> Nordic: SE, DK

<sup>2)</sup> Continental: GE, NL, UK

## **NUCLEAR PROVISIONS**

Reactor	Net capacity (MW)	Start (year)	Vattenfall share (%)	Vattenfall provisions, SEK bn (IFRS accounting)	Vattenfall provisions, SEK bn (pro rata)	Sw nuclear waste fund SEK bn (Vattenfall pro rata share)
Ringhals 1	879	1976	70.4			
Ringhals 2	809	1975	70.4			
Ringhals 3	1,070	1981	70.4			
Ringhals 4	942	1983	70.4	Total Ringhals: 26.9	Total Ringhals: 26.91	
Forsmark 1	984	1980	66.0			
Forsmark 2	1,120	1981	66.0			
Forsmark 3	1,170	1985	66.0	Total Forsmark: 23.3	Total Forsmark: 15.4	
Total Sweden	6,974	-		50.4 <sup>2</sup>	42.5 <sup>2</sup>	<b>31.7</b> <sup>3</sup>
Brunsbüttel	771	1977	66.7	11.0	7.3	
Brokdorf	1,410	1986	20.0	0	5.7	
Krümmel	1,346	1984	50.0	6.5	6.5	
Stade <sup>4</sup>	640	1972	33.3	0	2.7	
<b>Total Germany</b>	4,167	-	-	17.5	22.3	
Total SE & DE	11,141			67.9	64.7	

<sup>1)</sup> Vattenfall is 100% liability of Ringhals decommissioning, while owning only 70.4%



<sup>2)</sup> Total provisions in Sweden (IFRS accounting) include provisions of SEK 0.2 bn related to Ågesta

<sup>3)</sup> Vattenfall's share of the Nuclear Waste Fund (book value). IFRS consolidated value is SEK 37.8 bn.

<sup>4)</sup> Stade is being dismantled

# DECREASED PENSION PROVISIONS

	30 June 2017	31 Dec 2016	Impact (SEK bn)
Sweden	2.75%	2.75%	-
Germany	2.00%	1.75%	-1.3

 Following the increase in market rates, the discount rate for German pension provisions is increased by 25 bp, which decreased provisions by SEK 1.3 billion.



# KEY DEVELOPMENTS IN CORE MARKETS

#### Overall

- Stable underlying EBIT-development
- Strengthened efficiency in services by partnering with Accenture and CapGemini

#### **United Kingdom**

- Acquisition of iSupplyEnergy
- Commissioning of Pen y Cymoedd and Ray
- Renewable energy offer to B2B-customers

#### The Netherlands

- Investment decision wind farm Slufterdam
- Research project in Eemshaven to replace natural gas by hydrogen

#### Sweden

- Climate smart-partnerships with
  - Cementa, LKAB, SSAB, and Preem
- Investment decision to convert Uppsalaplant to biomass-firing

#### Germany

- EU-approval and resulting payment of SEK 17.2 bn (EUR 1.797 bn) to nuclear fund (payment after the balance sheet date)
- Restructuring Hydro Germany
- Investment decision for power to heat plant Berlin
- Sandbank commissioned



# WIND AND SOLAR- INSTALLED CAPACITY (MW<sup>1</sup>)

	Onshore <sup>3</sup>	Offshore	Total
United Kingdom	396	590	986
Denmark	246	158	404
The Netherlands	286	108	394
Sweden	257	121	378
Germany	19	636	655
Total (MW)	1,204	1,613	2817



Offshore

Solar

% Vattenfall ownership

- 1) Capacity in operation: total capacity of the wind farms that Vattenfall has an ownership in. Minority shares included as 100%
- 2) Kulle (1 MW), Stenkyrka (1 MW), Suorva (1 MW), Ruuthsbo (1 MW)
- 3) Onshore number including solar plants.

United Vinadem POC schem	
United Kingdom – ROC schem Thanet	300
Pen y Cymoedd	228
Ormonde (51%)	150
Kentish Flats	90
Ray	54
Kentish Flats Extension	50
Edinbane	41
Clashindarroch	37
Swinford	22
Pendine	22 5 5
Parc Cynog Solar	5
Parc Cynog Solar Parc Cynog	5 4
Parc Cynog	5 4 <b>986</b>
Parc Cynog Installed capacity (MW)	4
Parc Cynog Installed capacity (MW)	4
Parc Cynog Installed capacity (MW) Sweden – certificate scheme	9 <b>86</b>
Parc Cynog  Installed capacity (MW)  Sweden – certificate scheme  Lillgrund	986 111 78
Parc Cynog Installed capacity (MW)  Sweden – certificate scheme Lillgrund Stor-Rotliden	986 111 78 38
Parc Cynog  Installed capacity (MW)  Sweden – certificate scheme Lillgrund Stor-Rotliden Högabjär-Kärsås (50%)	986 111 78 38 38
Parc Cynog Installed capacity (MW)  Sweden – certificate scheme Lillgrund Stor-Rotliden Högabjär-Kärsås (50%) Höge Väg (50%)	986 1111 78 38 38 36
Parc Cynog Installed capacity (MW)  Sweden – certificate scheme Lillgrund Stor-Rotliden Högabjär-Kärsås (50%) Höge Väg (50%) Hjuleberg (50%)	986 1111 78 38 38 36 29
Parc Cynog Installed capacity (MW)  Sweden – certificate scheme Lillgrund Stor-Rotliden Högabjär-Kärsås (50%) Höge Väg (50%) Hjuleberg (50%) Juktan (50%)	986 1111 78 38 38 36 29
Parc Cynog Installed capacity (MW)  Sweden – certificate scheme Lillgrund Stor-Rotliden Högabjär-Kärsås (50%) Höge Väg (50%) Hjuleberg (50%) Juktan (50%) Östra Herrestad	1111 78 38 38 36 29 16
Parc Cynog Installed capacity (MW)  Sweden – certificate scheme Lillgrund Stor-Rotliden Högabjär-Kärsås (50%) Höge Väg (50%) Hjuleberg (50%) Juktan (50%) Östra Herrestad Näsudden	986 111 78 38 36 29 16 11
Parc Cynog Installed capacity (MW)  Sweden – certificate scheme Lillgrund Stor-Rotliden Högabjär-Kärsås (50%) Höge Väg (50%) Hjuleberg (50%) Juktan (50%) Östra Herrestad Näsudden Utgrunden	4 986 111 78 38 36 29 16 11 10

D	enmark – FIT scheme	
	Horns Rev 1 (60%)	158
	Klim (98%)	6
	Nørrekær Enge 1 (99%)	30
	Rejsby Hede	2:
	Hagesholm	2:
	Nørre Økse Sø	1
	Tjæreborg Enge	1
	Hollandsbjerg	1
	Bajlum (89%)	1.
	DræbyFed	9
	Ryå	
	Ejsing (97%)	
	Nordjyllandsværket	(
	Lyngmose	
	Other assets	:
ln	stalled capacity (MW)	40
_		
	ermany – EEG scheme	20
	DanTysk (51%)	28
	Sandbank (51%)	28
	alpha ventus (26%)	6
	Jänschwalde	13
	Westküste (20%)	
ln	stalled capacity (MW)	65!

Tł	ne Netherlands – MEP/SDE(+	⊦)
	Prinses Alexia	122
	Egmond aan Zee (50%)	108
	Oudelandertocht (50%)	20
	Eemmeerdijk	17
	Irene Vorrink	17
	Jaap Rodenburg	17
	Slufterdam (existing)	14
	Windpoort (40%)	13
	Hoofdplaatpolder (70%)	10
	Reyndersweg (50%)	9
	Echteld	8
	De Bjirmen	6
	Oom Kees (12%)	6
	Oudendijk	5
	Mariapolder	5 5 5
	Groettocht (50%)	5
	Hiddum Houw	4
	Waterkaaptocht (50%)	4
	Enkhuizen	2
	Floriade dak	2,3
In	stalled capacity (MW)	394



#### PIPELINE OF MAIN WIND AND SOLAR PROJECTS

	Country	Name	No. of Turbines	Capacity (MW) <sup>1</sup>	Support scheme	Awarded	Duration of support	Owner- ship (%)	Commissioning	Current status		
In development	NL	Slufterdam	8	29	SDE+	Х	Full-load yrs	100	2018	Preparing for construction		
and construction	UK	Aberdeen	11	92	ROC	X	20 yrs	100	2018	Under construction		
and construction	DK	Horns Rev 3	49	407	FIT	Χ	50.000hrs	100	2019	Under construction		
	Total 528											
	Country	Name	No. of Turbines	Capacity (MW) <sup>1</sup>	Support scheme	Awarded	Duration of		Commissioning	Current status		
	NL	Wieringermeer	50	180	SDE+	Х	support Full-load yrs	ship (%) 100	2019	Preparing for investment decision		
	DE	Wieringermeer Forst Briesnig	5	16	FIT (old EEG)	X		100	2019	Preparing for investment decision		
	SE	Fäbodberget	34	122	Certs	tbd	20 yrs 15 yrs	100	2018			
	SE	Blakliden	50	180	Certs	tbd	15 yrs	100	2020	Preparing for grid investment decision Preparing for grid investment decision		
	SE	Bruzaholm	≤25	≤75	Certs	tbd	15 yrs	100	2022			
	UK	South Kyle	50	170	Currently none	X	13 A12	100		Permitting activities Preparing for project establishment phase		
	UK	Aultmore	13	~25	Currently none	^	<u>-</u>	100	2020-2022	Permitting activities		
	NL	Hollandse Kust	~60-80	700	FIT	-	20 yrs	100	2020-2022	Preparing for tender		
	DK	Danish Near Shore	35-44	350	FIT	Х	50.000hrs	100	2020	Tender won & concession signed		
		Danish Kriegers Flak	60-75	600	FIT	X	50.000hrs	100	2021	Tender won & concession signed		
In development	DE	Sandbank Plus	~15	<250	FIT (new EEG)	^	20 yrs	100	2021	Participate in next tender		
	UK	Thanet Extension	34	340	CFD		15 yrs	100	2024	Concept/Early planning		
	UK	Norfolk Vanguard	120-180	1,800	CFD		15 yrs	100	2025-2027	Concept/Early planning  Concept/Early planning		
Onshore	UK	Norfolk Boreas	120-180	1,800	CFD		15 yrs	100	TBD	Concept/Early planning		
- 55 1	NL	Velsen	120 100	2	SDE+	Χ	Full-load yrs	100	2018	Preparing for investment decision		
Offshore	NL	Eemshaven		6	SDE+	X	Full-load yrs	100	2018	Preparing for investment decision		
Solar	NL	Hemweg		2	SDE+	X	Full-load yrs	100	2018	Preparing for investment decision		
	NL	Haringvliet		36	SDE+		Full-load yrs	100	2019	Preparing for bid		
	NI	Wieringermeer		28	SDE+		Full-load yrs	100	2019	Preparing for bid		

Total ~6,500



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