

#### Vattenfall Q3 and 9M Results 2017

Magnus Hall, CEO and Stefan Dohler, CFO

Press Conference 27 October 2017



### **BUSINESS HIGHLIGHTS AND KEY FIGURES**

- Growth in onshore wind with investment decision for Wieringermeer (180MW) and acquisition of a neighbouring project (115MW)
- Improved availability in nuclear and completion of yearly revisions
- Program launch to increase efficiency in staff functions (SEK 2 bn cost reduction target by 2020)
- Pushing the transition to electric vehicles through the EV100 initiative
- Launch of climate smarter energy solutions, InHouse (SE), Haus-Strom (DE) and solar lease (DE, NL)

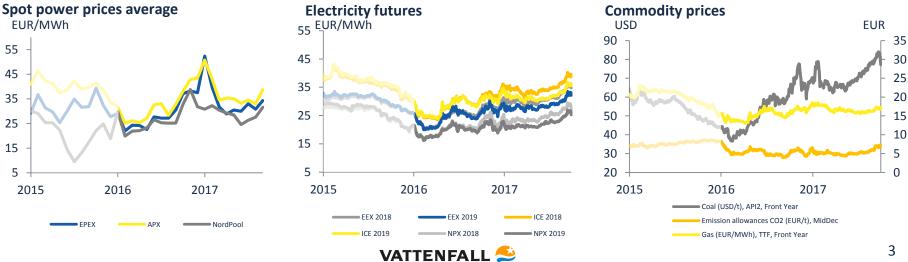
SEK bn	9M 2017 <sup>1</sup>	<b>Q3 2017</b> <sup>1</sup>
Net Sales	96.8 (101.4)	27.4 (29.7)
Underlying EBIT	16.0 (14.6)	2.8 (2.6)
EBIT	12.6 (4.2)	2.2 (2.3)
Profit for the period	6.7 (1.8)	0.8 (0.8)
ROCE, % <sup>2</sup>	4.2 (3.1)	4.2 (3.1)
ROCE excl. IAC, % <sup>2</sup>	9.8 (8.4)	9.8 (8.4)
FFO/adj net debt, % <sup>2</sup>	24.0 (23.9)	24.0 (23.9)

1) Figures for 2016 excluding divested lignite operations 2) Last 12-month value



#### IMPROVED PRICE DEVELOPMENT DRIVEN BY STRONGER FUEL PRICES

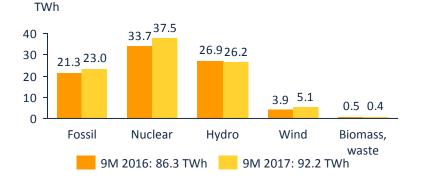
- Nordic spot prices 13% higher vs. Q3 2016, despite a higher hydrological balance
- German and Dutch spot prices were 16% and 12% higher respectively vs. Q3 2016
- Higher electricity futures as a result of recovery in fuel prices
- 31% price increase in coal, mainly due to stronger Euro vs US dollar, higher demand of imported coal in China
- Prices for CO<sub>2</sub> allowances rose with 30% vs. Q3 2016, gas prices slightly higher vs. Q3 2016



### INCREASE IN GENERATION AND COMPETITIVE PRESSURE IN SALES

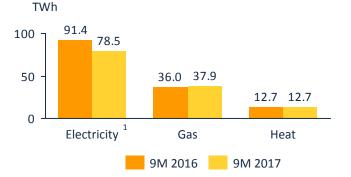
#### Generation increased by 5.9 TWh to 92.2 TWh

- Strong increase in nuclear power generation due to high availability
- New assets increase wind power generation
- Slightly lower hydro generation



#### Decrease in sales due to lower electricity sales

- Electricity sales decreased due to lower sales in Germany and France
- Gas volumes increased due to increased customer base in Germany
- Unchanged heat sales





1) Pertains to electricity sales to customers, i.e. excluding bilateral sales to Nordpool.

# **GROWTH IN DECENTRALISED SOLUTIONS**

Declining costs for solar and batteries together with a strengthened political framework enable new customer offerings



#### Launch of Vattenfall InHouse, SE

Launch of **InHouse**, to tenantowner housing associations and property owners

- InHouse Heating
- InHouse Electricity
- InHouse Charging
- InHouse Smart



Launch of solar panels for tenant customers, DE & NL

New offering to tenant customers in Berlin and Hamburg to install solar panels on the roofs for self consumption → remaining demand from micro CHP



Launch of solar panels for private customers, NL & DE

Private customers to lease or buy solar panels for personal consumption trough new offering



#### Joined the EV100 initiative

Vattenfall joined the initiative EV100 together with 9 other multinational companies  $\rightarrow$  to exchange the entire car fleet, 3500 cars, to electrical vehicles within the next five years



### LEVERAGING DIGITALISATION ACROSS THE VALUE CHAIN OF VATTENFALL



#### Sample initiatives ongoing in the third quarter

- Analytics platform (big data) for optimising O&M in Wind
- Virtual reality applications for advanced O&M in Nuclear



- Digitalised and predictive maintenance
- Mobile solution for field personnel





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Sales of energy and energy solutions

- Pilot blockchain peer-to-peer OTC trading platform (Enerchain)
- Automated model-based trading
- Automated back-office processes
- New CRM, billing solution and meter value management for Heat
- Automated customer interaction, e.g. AI/Chatbots
- Digital platform for managing installation/service of decentralised solutions





### RENEWABLES GROWTH ON TRACK – STRENGTHENING THE ONSHORE PIPELINE

#### Key developments in Q3

Wieringermeer + extension, 295MW

#### Final investment decision for Wieringermeer

- 180 MW
- 50 turbines
- Commissioning 2019
- Acquired Wieringermeer extension
- 115 MW
- 32 turbines
- Commissioning 2019

#### Pen y Cymoedd, 228 MW 😹

- Inauguration of Pen y Cymoedd
- 228 MW
- 76 turbines
- Vattenfall's largest onshore windfarm to date



Pen y Cymoedd, UK



#### LONG TERM COMMITMENT TO SWEDISH NUCLEAR

#### Q3 highlights and current focus

- ✓ 90% reduction of the nuclear capacity tax effective as of July 1, 2017
- ✓ 2017 revisions concluded
- ✓ Operational performance according to plan – with a strong safety & costefficiency focus
- ✓ Nuclear recruitment campaign to secure future competence

#### **Regulatory topics**

- Nuclear waste fee: proposal from the Swedish Radiation Safety Authority to the Government in October 2017
  - Forsmark: decrease by 0.6 öre/kWh to 3.3 öre/kwh
  - Ringhals: increase by 1.0 öre/kWh to 5.2 öre/kWh
  - Government decision expected before year-end
- Final repository: main hearings in the Land and Environmental Court
  - Statement to the Government expected in the beginning of 2018





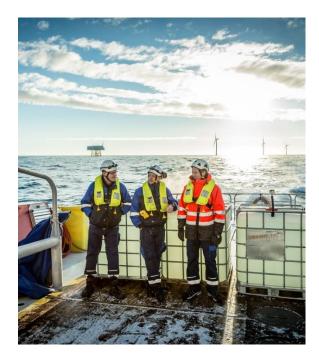
### STRATEGY AND STRATEGIC TARGETS

Vattenfall is well on track to meet its strategic targets until 2020





### TO POWER CLIMATE SMARTER LIVING



"At Vattenfall we exist to help all of our customers and partners power their lives in ever climate smarter ways and free from fossil fuel within one generation"



**HEIDELBERG**CEMENTGroup

northvolt



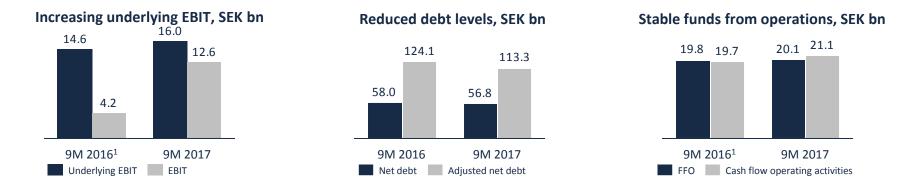


# FINANCIALS

#### Stefan Dohler, CFO



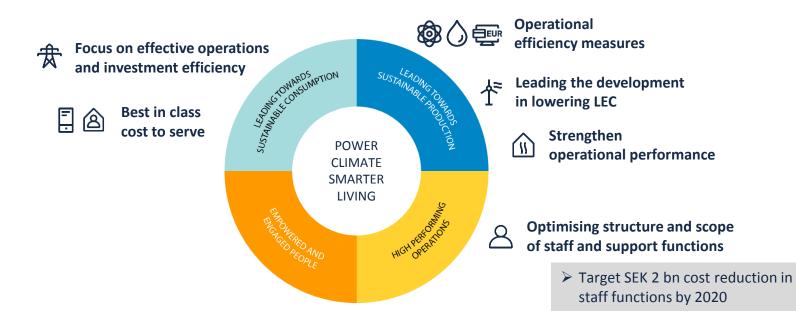
### **9M 2017 FINANCIAL HIGHLIGHTS**



- Underlying EBIT increased by SEK 1.4 bn to SEK 16.0 bn due to increased earnings in heat, distribution and power generation
- Program launched to increase efficiency in staff functions (SEK 2 bn cost reduction target by 2020)
- FFO and debt levels stable, with FFO/adjusted net debt at 24.0%, above target of 22%
- Adjusted net debt improved with SEK 10.8 bn, mainly due to positive cash flow after investment, decrease in pension provisions and refund of nuclear fuel tax from the German government



### COST REDUCTIONS ARE AN INTEGRAL PART OF OUR STRATEGY





### 9M AND Q3 2017 FINANCIAL OVERVIEW

Underlying operating profit is increasing owing to higher earnings mainly in heat, distribution and power generation

SEK bn	9M 2017 <sup>1</sup>	Q3 2017 <sup>1</sup>
Net Sales	96.8 (101.4)	27.4 (29.7)
EBITDA	24.4 (23.9)	5.9 (5.9)
Underlying operating profit (EBIT)	16.0 (14.6)	2.8 (2.6)
EBIT	12.6 (4.2)	2.2 (2.3)
Financial items, net	-3.4 (-4.4)	-1.3 (-1.9)
Profit for the period	6.7 (1.8)	0.8 (0.8)
Funds from Operations (FFO)	20.1 (19.8)	5.0 (5.2)
Cash flow operating activities	21.1 (17.5)	15.5 (8.9)
Net debt	56.8 (58.0)	56.8 (58.0)
Adjusted net debt	113.3 (124.1)	113.3 (124.1)
FFO/adjusted net debt (%) <sup>2</sup>	24.0 (23.9)	24.0 (23.9)
Adjusted net debt/EBITDA (times) <sup>2</sup>	4.1(3.9)	4.1 (3.9)

1) 2016 figures excluding divested lignite operations

2) Last 12-month values



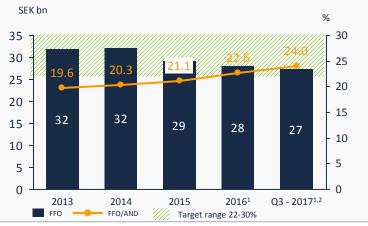
#### A STABLE FINANCIAL PERFORMANCE ENABLES OUR TARGETED RENEWABLES GROWTH

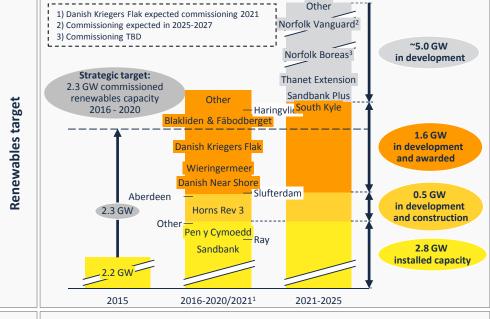
Service provider

VATTENFALL ڪ

#### Stabilised FFO after the drop mainly due to weakening market conditions

- FFO/AND at 24.0% is now above target level of 22%
- Enabling further investments in renewables
  - Strategic target of 2.3 GW commissioned renewables capacity 2016-2020





Vattenfall markets more than 4.4 GW as a service provider with the ambition to expand further. Latest contract was a direct marketing contract for Deutsche Bucht.

FFO/AND excluding lignite operations

### **ITEMS AFFECTING COMPARABILITY**

SEK bn	9M 2017	Q3 2017
Capital gains	0.6 (2.1)	0.0 (0.0)
Capital losses	-0.0 (-0.1)	-0.0 (-0.0)
Impairment losses	-0.4 (-9.1)	- (-0.1)
Reversed impairment losses	0.0 (-)	0.0 (-)
Provisions	-0.6 (0.1)	- (0.1)
Unrealised changes in the fair value of energy derivatives	-3.7 (-3.4)	-0.6 (-0.1)
Unrealised changes in the fair value of inventories	-0.2 (0.6)	0.4 (-0.0)
Restructuring costs	-0.3 (-0.3)	-0.2 (-0.0)
Other items affecting comparability	1.2 (-0.4)	-0.2 (-0.3)
Total	-3.4 (-10.4)	-0.6 (-0.4)

- Unrealised changes in the fair value of energy derivatives and inventories SEK -3.9 bn
- Capital gains of SEK 0.6 bn mainly due to sale of shares in Waste incineration plants
- Provisions of SEK -0.6 bn mainly because of change of discount rate for Ringhals
- Other items refer mainly to the refund of nuclear fuel tax (SEK 1.8 bn)



#### UNDERLYING EBIT PER OPERATING SEGMENT

SEK bn	9M 2017 <sup>2</sup>	Q3 2017 <sup>2</sup>
Customers & Solutions	1.2 (1.4)	0.2 (0.3)
Power Generation	8.1 (7.5)	2.5 (2.1)
Wind	0.8 (0.5)	-0.3 (-0.1)
Heat	2.4 (1.7)	-0.3 (-0.5)
Distribution	4.5 (3.7)	1.1 (1.0)
Other <sup>1</sup>	-0.8 (-0.1)	-0.3 (-0.2)
Eliminations	-0.2 (-0.2)	-0.1 (-0.1)
Total	16.0 (14.6)	2.8 (2.6)

- Customer & Solutions: decrease by SEK 0.2 bn due to lower margins
- Power Generation: increase by SEK 0.6 bn mainly due to higher realised results from trading
- Wind: increase by SEK 0.3 bn following new capacity added (Sandbank, Pen y Cymoedd, Ray)
- Heat: increase by SEK 0.7 bn in subsidy for gas fired CHP plants incl. retroactive compensation in 2017 for 2016
- Distribution: underlying operating profit increased by SEK 0.7 bn as a result of a higher gross margin resulting from positive price effects

1) "Other" pertains mainly to all Staff functions,

including Treasury and Shared Service Centres

2) 2016 figures excluding divested lignite operations



### **FINANCIAL TARGETS**

#### On an underlying basis Vattenfall meets its financial targets

Financial metric	Target <sup>2</sup>	9M 2017	9M 2016 <sup>3</sup>
Return on Capital Employed (ROCE) <sup>1</sup> (ROCE excl. items affecting comparability)	9%	4.2 9.8	3.1 8.4
FFO/adjusted net debt <sup>1</sup>	22-30%	24.0	23.9
Net debt/equity	50-90%	62.4	66.8
Dividend policy (% of the year's profit after tax)	40-60%	-	-

1) Last 12-months value

2) Financial targets are set and reviewed by the owner for a business cycle-period

3) Excluding divested lignite operations



# **CONTINUED STRONG LIQUIDITY POSITION**

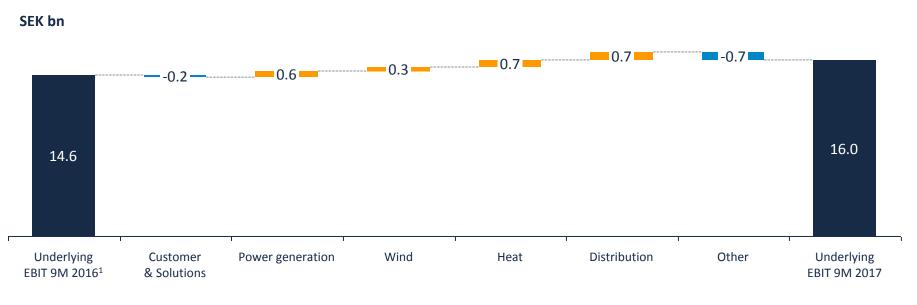
Group liquidity	SEK bn	Committed credit facilities	Facility size	SEK bn
Cash and cash equivalents	12.4	RCF (maturity Dec 2021)	EUR 2.0 bn	19.3
Short term investments	21.8	Total undrawn		19.3
Reported cash, cash equivalents & short term investments	34.2			
Unavailable liquidity <sup>1</sup>	-7.1	Debt maturities <sup>2</sup>		SEK bn
Available liquidity	27.0	Within 90 days		4.0
		Within 180 days		4.2

- SEK 17.2 bn have been paid out to the German nuclear energy fund, and the available liquidity amount to SEK 27.0 bn
- Despite the large payment, the liquidity of Vattenfall remains strong
- 1) German nuclear "Solidarvereinbarung" 3.3 SEK bn, Margin calls paid (CSA) 2.9
  - SEK bn, Insurance "Provisions for claims outstanding" 1.0 SEK bn
- 2) Excluding loans from minority owners and associated companies



#### DEVELOPMENT OF UNDERLYING EBIT 9M 2017

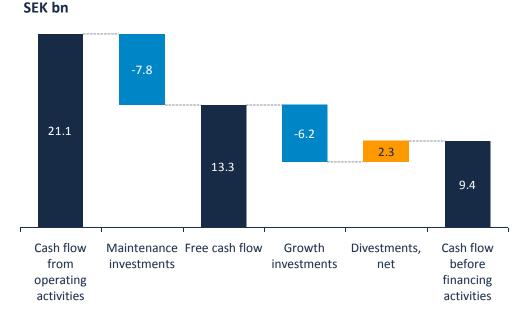
Improvement following higher contribution mainly from heat, power generation and distribution operations





### **CASH FLOW DEVELOPMENT 9M 2017**

#### Positive cash flow from operating activities



- Increase in FFO by SEK 0.3 bn to SEK 20.1 bn
- Cash flow from operating activities is SEK 21.1 bn, working capital has a positive impact by SEK 1.0 SEK
- Growth investments mainly related to renewables

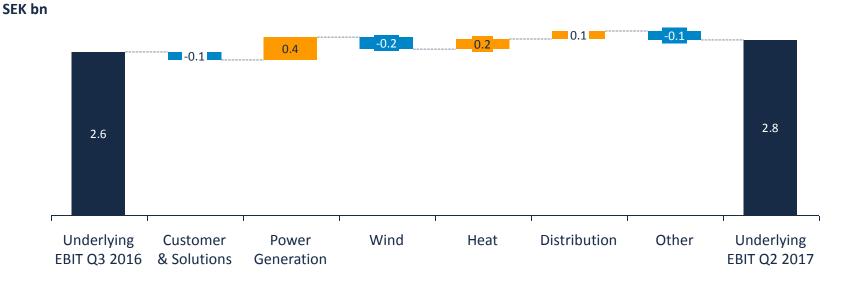


# **APPENDIX**



### DEVELOPMENT OF UNDERLYING EBIT Q3 2017

Power generation and heat are the main contributors to the small positive development

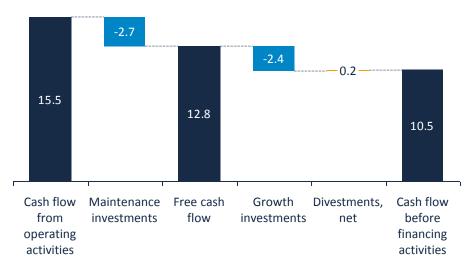




### CASH FLOW DEVELOPMENT Q3 2017

Healthy cash flow from operating activities, supported by positive changes in working capital

#### SEK bn



- FFO decreased by SEK 0.1 bn due to higher tax paid in 2017
- Changes in working capital have a positive impact by SEK 10.5 bn on cash flow from operating activities mainly due to changes in margin calls, lower receivables in BA Customer & Solutions and BA Heat
- Net cash flow from investing activities is SEK -4.9 bn
- Adjusted net debt decreases following positive cash flow before financing activities



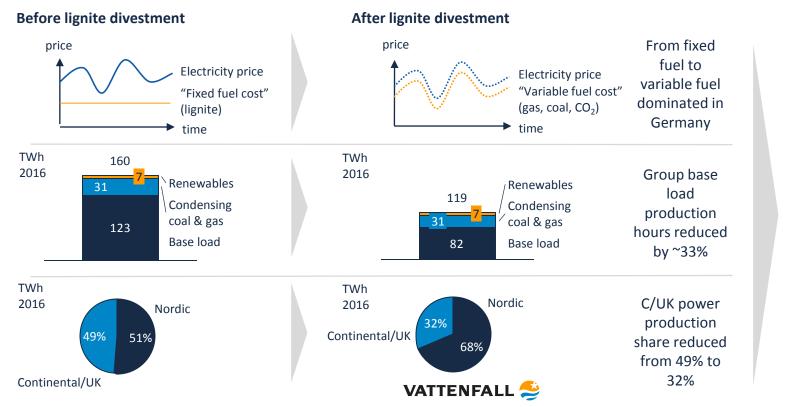
### IMPAIRMENT HISTORY 2009 – 9M 2017

SEK bn		2009	2010	2011	2012	2013	2014	2015	2016	9M 2017	Total
	Thermal assets		4.3 <sup>1</sup>	0.4 <sup>2</sup>	8.6 <sup>2</sup>	14.7	2.6		2.8		33.4
The Netherlands	Trading					6.5 <sup>1</sup>	10.0 <sup>1</sup>		0.7		17.2
	Other	1.2	1.2			1.5 <sup>2</sup>	1.9				5.8
	Thermal assets			0.3		4.3	5.7	19.2	26.1		55.6
Cormany	Nuclear assets			10.5							10.5
Germany	Transmission		5.1								5.1
	Other					0.1	1.1	0.3	2.3	0.4	4.2
	Renewable assets						1.4		0.1		1.5
The Nordic Countries	Thermal assets	4.1				3.0		0.1			7.2
The Norale Countries	Nuclear assets							17.0	0.4		17.4
	Other								0.3		0.3
UK	Renewable assets						1.1	0.2			1.3
Not allocated		0.2	0.5	0.1							0.8
Impairment Liberia					1.3						1.3
Impairments; shares in Enea S.A. Poland					2.4						2.4
Impairments; shares in Brokdorf and Stade	1								1.1		1.1
Impairments		5.5	11.1	11.3	12.3	30.1	23.8	36.8	33.8	0.4	165.1
Reversed impairment losses		-1.3	-1.3	-0.4	0.0	0.0	0.0	-0.5	-0.9	0.0	-4.4
Impairments (net)		4.2	9.8	10.9	12.3	30.1	23.8	36.3	32.9	0.4	160.7

Impairment of goodwill
Impairment of assets and goodwill



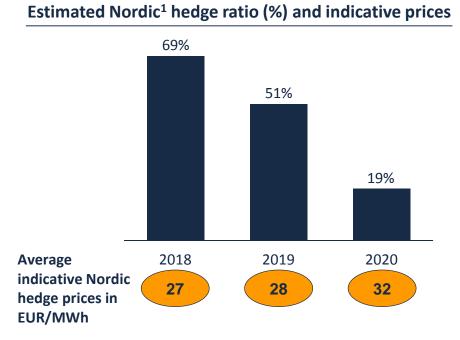
### ADAPTING THE HEDGE STRATEGY TO CHANGING POWER PRICE EXPOSURE



- Lower hedge ratio
- Hedging primarily Nordic exposure
- Hedging closer to delivery

### **PRICE HEDGING**

Vattenfall continuously hedges its future electricity generation through sales in the forward and futures markets. Spot prices therefore have only a limited impact on Vattenfall's earnings in the near term.



Market quoted		ice impact o efore tax, M		Observed yearly volatility
	2018	2019	2020	,
Electricity	+/- 789	+/- 1084	+/- 1084	4 20% - 26%
Coal	-/+ 286	-/+ 269	-/+ 25	7 28% - 31%
Gas	-/+ 678	-/+ 572	-/+ 56	5 15% - 27%
CO <sub>2</sub>	-/+ 117	-/+ 125	-/+ 152	2 53% - 54%

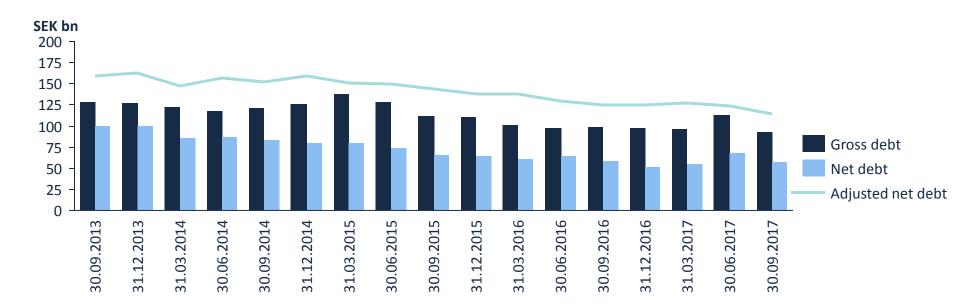
1) Nordic: SE, DK, NO, FI

2) Continental: GE, NL, UK

3) The denotation +/- entails that a higher price affects operating profit favourably, and -/+ vice versa



### **DEBT DEVELOPMENT**

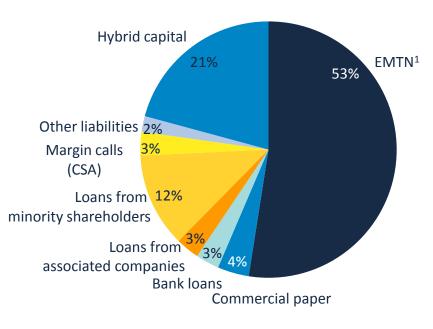


Net debt increased by SEK 6.1 bn compared with the level at 31 Dec. 2016. Adjusted net debt improved by SEK 11.5 bn, compared with the level at 31 Dec. 2016. For the calculation of adjusted net debt, see slide 32.



# **BREAKDOWN OF GROSS DEBT**

#### Total debt: SEK 91.9bn (EUR 9.5bn) External market debt: SEK 78.6bn (EUR 8.1bn)

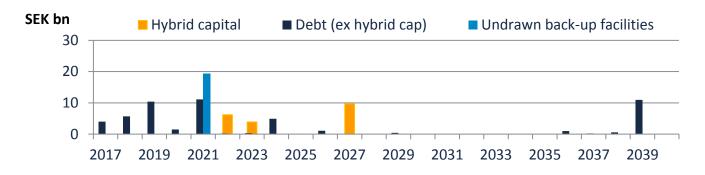


Debt issuing programmes	Size (EUR bn)	Utilisation (EUR bn)
EUR 10bn Euro MTN	10.0	4.6
EUR 2bn Euro CP	2.0	0.7
SEK 15bn Domestic CP	1.6	0
Total	13.6	5.3

- All public debt is issued by Vattenfall AB
- The main part of debt portfolio has no currency exposure that has an impact on the income statement. Debt in foreign currency is either swapped to SEK or booked as hedge against net foreign investments.
- No structural subordination
- 1) EMTN = Euro Medium Term Notes



# DEBT MATURITY PROFILE<sup>1</sup>



	30 Sep. 2017	31 Dec. 2016
Duration (years)	5.1	5.6
Average time to maturity (years)	7.8	8.5
Average interest rate (%)	4.5	4.4
Net debt (SEK bn)	56.8	50.7
Available group liquidity (SEK bn)	27.0	36.3
Undrawn committed credit facilities (SEK bn)	19.3	19.1

 Loans from associated companies, minority owners, margin calls received (CSA) and valuation at fair value are excluded and currency derivatives for hedging debt in foreign currency are included.



### **REPORTED AND ADJUSTED NET DEBT**

Reported net debt (SEK bn)	30 Sep. 2017	31 Dec. 2016
Hybrid capital	-18.9	-19.2
Bond issues and commercial papers and liabilities to credit institutions	-54.7	-55.8
Liabilities to associated companies	-2.6	-2.8
Liabilities to minority shareholders	-10.6	-10.1
Other liabilities	-5.1	-8.8
Total interest-bearing liabilities	-91.9	-96.7
Reported cash, cash equivalents & short- term investments	34.2	43.3
Loans to minority owners of foreign subsidiaries	0.9	2.7
Net debt	-56.8	-50.7

 Of which: German nuclear "Solidarvereinbarung" 3.3 Margin calls paid (CSA) 2.9 Insurance "Provisions for claims outstanding" 1.0

31 Dec. 2016	Adjusted net debt (SEK bn)	30 Sep. 2017	31 Dec. 2016	
-19.2	Total interest-bearing liabilities	-91.9	-96.7	
-55.8	50% of Hybrid capital	9.5	9.6	
-55.8	Present value of pension obligations	-39.6	-40.6	
-2.8	Wind & other environmental provisions	-5.4	-4.4	
-10.1	Provisions for nuclear power (net)	-25.4	-41.9	
-8.8	Margin calls received	3.1	4.0	
-96.7	Liabilities to minority owners due to consortium agreements	9.5	9.0	
43.3	= Adjusted gross debt	-140.3	-161.0	
2.7	Reported cash, cash equivalents & short-term investments	34.2	43.3	
-50.7	Unavailable liquidity	-7.1 <sup>1</sup>	-7.0 <sup>1</sup>	
	= Adjusted cash, cash equivalents & short-term investments	27.0	36.3	
	= Adjusted net debt	-113.3	-124.7	
VATTENFALL 😂 3				

### **NUCLEAR PROVISIONS**

Reactor	Net capacity (MW)	Start (year)	Vattenfall share (%)	Vattenfall provisions, SEK bn (IFRS accounting)	Vattenfall provisions, SEK bn (pro rata)	Sw nuclear waste fund SEK bn (Vattenfall pro rata share)
Ringhals 1	879	1976	70.4			
Ringhals 2	809	1975	70.4			
Ringhals 3	1,070	1981	70.4			
Ringhals 4	942	1983	70.4	Total Ringhals: 27.0	Total Ringhals: 27.0 <sup>1</sup>	
Forsmark 1	984	1980	66.0			
Forsmark 2	1,120	1981	66.0			
Forsmark 3	1,170	1985	66.0	Total Forsmark: 23.4	Total Forsmark: 15.4	
Total Sweden	6,974	-		50.5 <sup>2</sup>	<b>42.6</b> <sup>2</sup>	<b>32.1</b> <sup>3</sup>
Brunsbüttel	771	1977	66.7	11.0	7.3	
Brokdorf	1,410	1986	20.0	0	5.7	
Krümmel	1,346	1984	50.0	6.5	6.5	
Stade <sup>4</sup>	640	1972	33.3	0	2.7	
Total Germany	4,167	-	-	17.4	17.6	
Total SE & DE	11,141			67.9	60.2	

1) Vattenfall is 100% liability of Ringhals decommissioning, while owning only 70.4%

2) Total provisions in Sweden (IFRS accounting) include provisions of SEK 0.2 bn related to Ågesta

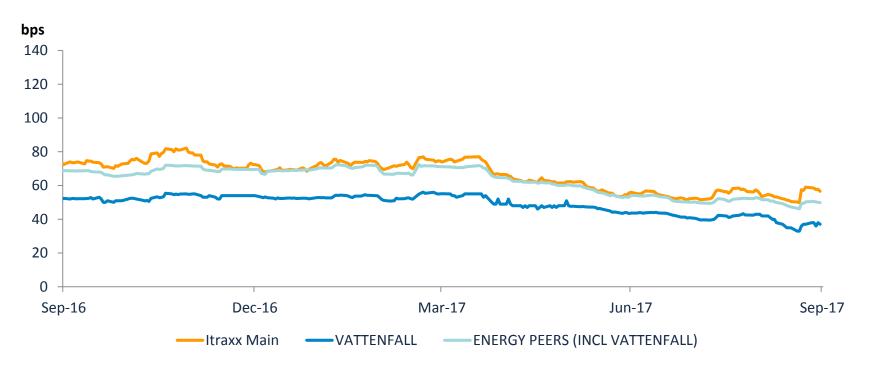
3) Vattenfall's share of the Nuclear Waste Fund (book value). IFRS consolidated value is SEK 38.3 bn.

4) Stade is being dismantled



### **STABLE CDS SPREAD DEVELOPMENT**

**CDS spread 5-years** 





### **DECREASED PENSION PROVISIONS**

	30 Sept 2017	31 Dec 2016	Impact (SEK bn)
Sweden	2.75%	2.75%	-
Germany	2.00%	1.75%	-1.3

 Following the increase in market rates, the discount rate for German pension provisions is increased by 25 bp, which decreased provisions by SEK 1.3 bn



### **CAPITAL EXPENDITURES**

Continuing operations SEK bn	9M 2017	Q3 2017	FY 2016
Electricity generation	5.9 (9.4)	1.8 (4.9)	13.1
CHP/Heat	1.7 (1.7)	0.6 (0.7)	3.1
Electricity networks	3.2 (3.0)	1.1 (1.1)	5.2
Other	3.2 (0.3)	1.6 (0.0)	0.5
Total	<b>14.0</b> (14.4)	<b>5.1</b> (6.7)	21.9
- of which maintenance and replacement	7.8 (6.5)	2.7 (2.3)	10.4
- of which growth	6.2 (7.8)	2.4 (4.4)	11.5



### **KEY DEVELOPMENTS IN CORE MARKETS**

#### Overall

- Increase in underlying EBIT
- Launch of efficiency program within staff functions

#### **United Kingdom**

Inaguaration of Pen y Cymoedd

#### • Launch of InHouse

#### The Netherlands

- FID for Wieringemeer 180MW
- Acquisition Wieringemeer extension 115MW
- Private customers can now lease solar panels for private consumption

#### Germany

- HausStrom initated, offering tentant customers in Berlin and Hamburg to install solar panels on their roof for self consumption
- Private customers can now lease or buy solar panels for private consumption



#### WIND - INSTALLED CAPACITY (MW<sup>1</sup>) Q3 2017

	Onshore <sup>2</sup>	Offshore	Total
United Kingdom	396	590	986
Denmark	245	158	403
The Netherlands	241	108	349
Sweden	255	121	376
Germany	19	636	655
Total (MW)	1,156	1,613	2,769

#### Onshore

Offshore

% Vattenfall ownership

- Capacity in operation: total capacity of the wind 1) farms that Vattenfall has an ownership in. Minority shares included as 100%
- 5 MW Solar 2)
- 3) Kulle (1 MW), Stenkyrka (1 MW), Ruuthsbo (1 MW)

United Kingdom – ROC sc	heme	Denmark – FIT scheme		The Netherlands – MEP/SD	E(+)
Thanet	300	Horns Rev 1 (60%)	158	NoordzeeWind (50%)	108
Ormonde (51%)	150	<mark>–</mark> Klim (98%)	67	Prinses Alexia	122
Kentish Flats	90	Nørrekær Enge 1 (99%)	30	Eemmeerdijk	17
Kentish Flats Extension	50	Rejsby Hede	23	Irene Vorrink	17
Pen Y Cymoedd	228	Hagesholm	23	Jaap Rodenburg	17
Ray	54	Nørre Økse Sø	17	Windpoort (40%)	13
Edinbane	41	Tjæreborg Enge	17	Hoofdplaatpolder (70%)	10
Clashindarroch	37	Hollandsbjerg	17	Reyndersweg (50%)	9
Swinford	22	Bajlum (89%)	15	Echteld	8
Parc Cynog incl. Solar <sup>2</sup>	9	DræbyFed	9	De Bjirmen	6
Pendine	5	<mark>Ry</mark> å	8	Oom Kees (12%)	6
Installed capacity (MW)	986	Ejsing (97%)	7	<mark>–</mark> Oudendijk	5
Sweden – certificate sche	me	Nordjyllandsværket	6	Mariapolder	5
Lillgrund	111	Lyngmose	5	Hiddum Houw	4
Utgrunden	10	Vellingmærsk	1	Enkhuizen	2
Stor-Rotliden	78	Installed capacity (MW)	403	Installed capacity (MW)	349
Högabjär-Kärsås (50%)	38	Germany – EEG scheme			
Höge Väg (50%)	38	DanTysk (51%)	288		
Hjuleberg (50%)	36	Sandbank (51%)	288		
Juktan (50%)	29	alpha ventus (26%)	60		
Östra Herrestad	16	Jänschwalde	12		
Näsudden	11	Westküste (20%)	7		
Hedeskoga	6	Installed capacity (MW)	655		
Other assets <sup>3</sup>	3				
Installed capacity (MW)	376				
VA	TTEN	IFALL 叁			



#### PIPELINE OF KEY WIND FARMS 5 CORE COUNTRIES

	Country	Name	No. of Turbines	Capacity (MW) <sup>1</sup>	Support scheme	Awarded	Duration of support	Owner- ship (%)	Commissioning	Current status
In construction	UK	Aberdeen	11	92	ROC	Х	20 yrs	100	2018	Under construction
	DK	Horns Rev 3	49	407	FIT	Х	50.000hrs	100	2019	Under construction
	NL	Slufterdam	8	29	SDE+	Х	15yrs	100	2018	Under construction
				Total 528 I	ww					
	Country	Name	No. of Turbines	Capacity (MW) <sup>1</sup>	Support scheme	Awarded	Duration of support	Owner- ship (%)	Commissioning	Current status
	NL	Wieringermeer	50	180	SDE+	Х	15 yrs	100	2019	Investment decision taken
	NL	Wieringermeer ext.	32	~115	SDE+	Х	15 yrs	100	2019	Procurement
	SE	Blakliden + Fäbodberget	84	~350	Certs	N/A	15 yrs	100	2021	Procurement, preparing for grid investment decision
In development	NL	Moerdijk	7	~28	SDE+	Х	15 yrs	100	2019	Procurement
muevelopment	NL	Haringvliet	6	~21	SDE+	Х	15 yrs	100	2019	Procurement
	DE	Forst Briesnig	5	16	FIT (old EEG)	Х	20 yrs	100	2018	Procurement
	NL	Nieuwe Hemweg	6	~20	SDE+		15 yrs	100	2020	Applied for subsidy
	UK	South Kyle	~50	~170	None	N/A	N/A	100	2021	Preparing for procurement
	DK	NK II	40	~120	None	N/A	N/A	100	2020	EIA expected in March 2018
	SE	Velinga	12	~40	Certs	N/A	15 yrs	100	2021	Procurement H1 2018
	NL	Hollandse Kust	90	756	FIT		20 yrs		2023	Awaiting final tender rules
Onshore	DK	Danish Near Shore	41	344	FIT	Х	50.000hrs	100	2020	Tender won & concession signed
Olisitore	DK	Danish Kriegers Flak	72	605	FIT	Х	50.000hrs	100	2021	Tender won & concession signed
Offshore	DE DE	Sandbank Plus	~15	<250	FIT (new EEG)		20 yrs	100	2024	Participate in next tender
	UK	Thanet Extension	34	340	CFD		15 yrs	100	2021	Concept/Early planning
	UK	Norfolk Vanguard	120-180	1,800	CFD		15 yrs	100	2025-2027	Concept/Early planning
	UK	Norfolk Boreas	120-180	1,800	CFD		15 yrs	100	TBD	Concept/Early planning

Total ~7GW



### **PIPELINE OF SOLAR AND BATTERIES**

	Country	Name	Capacity (MW)	Support scheme	Awarded	Duration of support	Owner- ship (%)	Commissioning	Current status
	NL	Battery @ Alexia	3	Primary Control Reserve (PCR)	weekly		100	2018	Preparing for commissioning
In construction	υк	Battery @ PyC	22	Enhanced Frequency response (EFR) and Capacity Mechanism (CM)	Х	1-4 yrs EFR 5-15 CM	100	2018	Construction
In development	υк	Ray	10	Enhanced Frequency response (EFR) and Capacity Mechanism (CM)	х	1-4 yrs EFR 5-15 CM	100	2019	Development ongoing, permit received
	NL	Velsen	2,0	SDE+	Х	Full-load yrs	100	2018	Preparing for investment decision
	NL	Eemshaven	5,5	SDE+	Х	Full-load yrs	100	2018	Preparing for investment decision
	NL	Hemweg	2,3	SDE+	Х	Full-load yrs	100	2018	Preparing for investment decision
	NL	Haringvliet	36	SDE+		Full-load yrs	100	2019	Permit received, preparing for bid
	NL	Floriade	4	SDE+		Full-load yrs	100	2018 / 2019	Preparing for bid
	NL	Wieringermeer	28	SDE+		Full-load yrs	100	2019	Early development, preparing for permit
	NL	Oudendijk	20	SDE+		Full-load yrs	100	2019	Early development, preparing for permit
		_	Total 132,8						

Battery

Solar PV

