

Today's Focus

- Delivering Vattenfall's Vision
- Pipeline of projects: the challenge ahead and the organisational solution
- Developing the business

Delivering Vattenfall's vision

In R&D – from a diverse portfolio of activities to:

- Focus on fewer technologies but those which provide edge
- Focus on time to market and commercial break-through

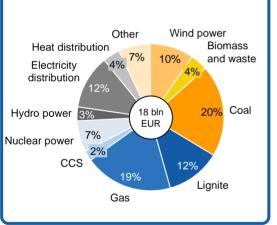
For projects – from a fragmented execution to:

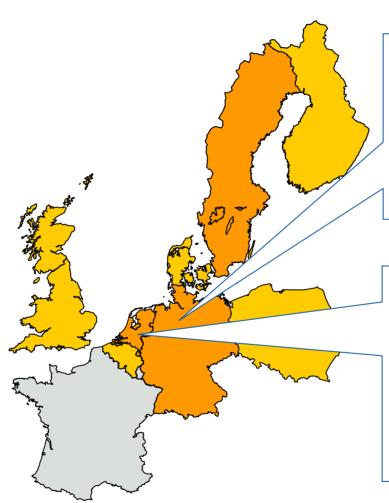
- Consolidation of project management skills (resource pool)
- Centralised execution of major capital projects (project group)
- Centralised assurance of all major projects (control function)

EUR 10 bn CAPEX 2011-2015

Key data

- Investment programme 2011-2015: CAPEX ~ 10 bln EUR (~90 bln SEK)
- Part of overall CAPEX plan of ~18 bln EUR (~165 bln SEK)





Moorburg (CHP 1,640 MW)

Construction ~2 bln EUR (operational 2012/2013)

Berlin/Lichterfelde (CHP)

Replacement & Development

Brandenburg (CCS)

Development of CCS demo plant

Magnum (multi-fuel 1,200 MW)

Construction Phase 1 ~2 bln EUR (operational 2013)

Development Phase 2 incl. CCS

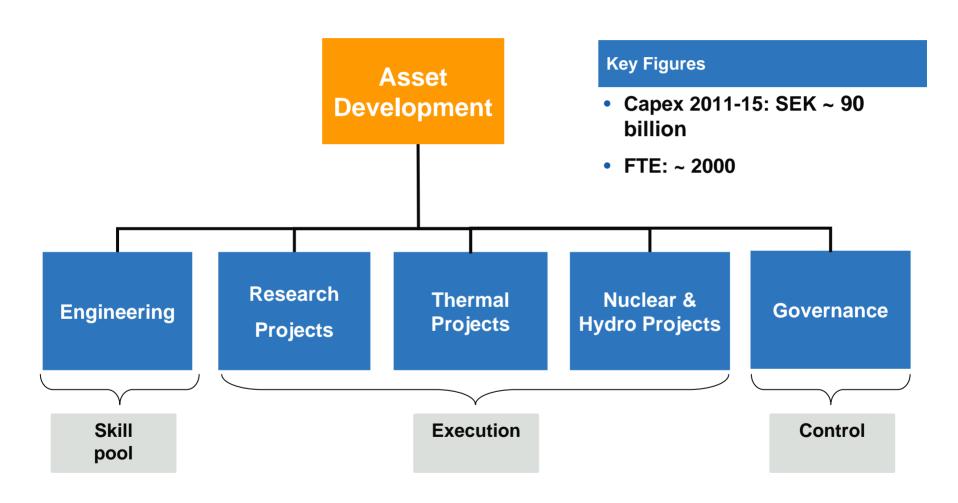
Twingo (2 CCGT's, 435 MW each)

Construction in total - ~1 bln EUR (operational 2012/2013)

Ultimo (CCGT with BFG, 170 MW)

Development

Organisation: focus on resources, execution and control



Developing the new business: benefits

Delivery of the right projects....

- on time....
 - To date: some projects delivered late
 - Goal: all projects on time through more professional planning

within budget...

- To date: frequent budget overruns
- Goal: all projects within budget through tighter centralised control

and according to specifications

- To date: limited standardization or sharing of best practices
- Goal: standardised projects of good quality at low costs