

VATTENFALL

A pipeline to 2030



Introduction

- Vattenfall's onshore wind pipeline to 2030 is expected to see around 500MW of installed capacity built across a number of sites *subject to consent.
- We are committed to making sure businesses across Scotland have the opportunity to understand and compete for the hundreds of contracts that lie within the delivery of our onshore wind farms.
- In this guide you will find out:
 - more about the likely timescales,
 - a breakdown of the opportunities within main packages of work
 - some information on the approach to contracting,
 - have the the chance to share your company details with us and send questions directly to our procurement team.

Creating the workforce of the future

By 2050 it's expected that 500,000 roles within the energy industry alone will need to be filled to reach net zero in the UK.

Training, upskilling and transfer of skills from other industries will all be a part of the solution. The industry needs technicians, engineers, ecologists, surveyors, plant operatives - the breadth of opportunities is vast.

We're committed to delivering a programme of apprenticeships across our pipeline of projects through the supply chain, and are looking for suppliers to work with us to train this future workforce. Share your ideas as we develop this programme of training opportunities.



500,000 roles within the energy industry

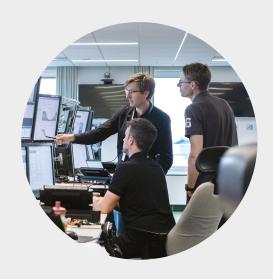


We're aiming to create 50 apprenticeships by 2030







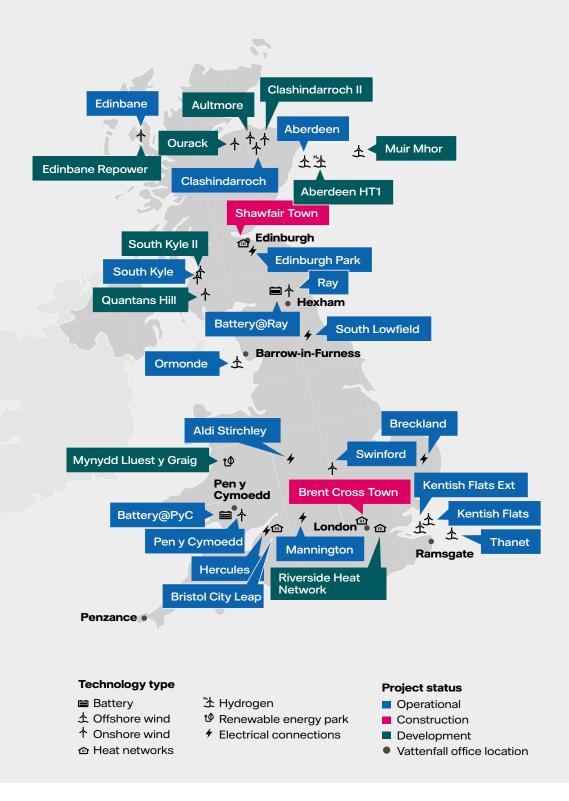






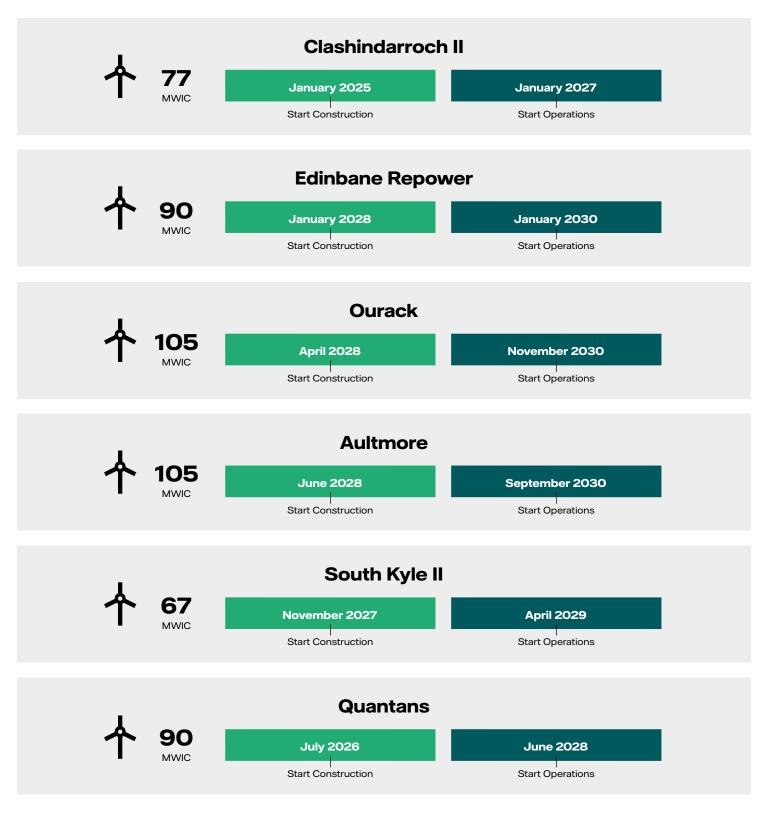
Vattenfall in the UK - at a glance

Vattenfall is a leading European Energy Company. We want to enable the fossil freedom that drives society forward.



Our pipeline of projects in Scotland

Vattenfall onshore wind projects scheduled to commence construction within the next 5 years in Scotland, subject to planning consent.







Onshore wind is an opportunity for companies of all sizes. Our work to date shows the scale of the opportunities for local companies and workers.

We are committed to making sure that we provide clear, open and transparent opportunities to work on our projects - whether an existing supplier or if you are new to this exciting industry.

Your feedback is vital to make sure that we understand how we can continue to open up these opportunities to the Scottish supply chain.





Contracting Strategy

For the construction phase of our wind farm projects, we procure directly with Tier One contractors for the main packages of work – companies who can oversee and deliver a full package of work for the project. For companies interested in work within these main packages of work, by registering with our supplier portal, you can ensure that your company's interest in working on our pipeline of projects is highlighted to these Tier One Contractors.

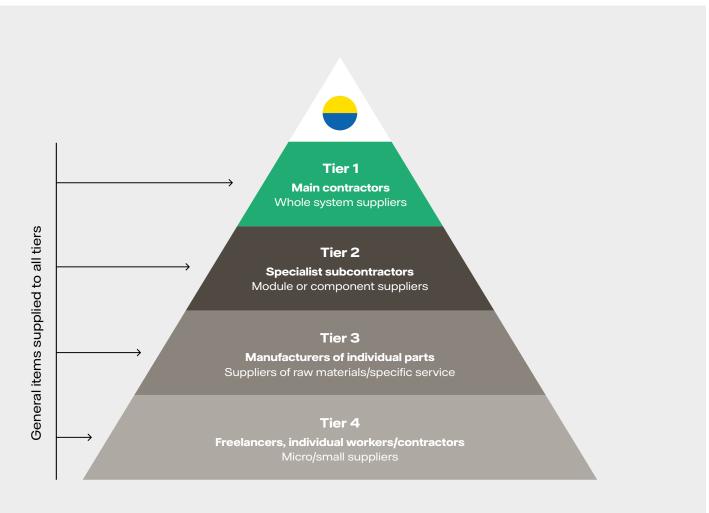


Register today!



Navigate the chain

This illustration explains in more detail the structure of the main contracts in relation to building a wind farm, and where your company might fit in the supply chain. Who do you need to talk to?



Tier 1

- Work directly for Vattenfall.
 In overall charge of delivery of whole package of work.
- Will usually be a large, very experienced business which is financially solid.
 - Must have a combined turnover which is 2-3 times the total value of the contract.

Tier 2

- Work for the main contractor.
 Contracted to deliver a specialised part of the works.
- Will include both large and small companies.

Tier 3

 Work for specialist subcontractors. Provide a service or parts/material connected to the contract.

Main work packages during the construction phase of a wind farm



Civil and Electrical Engineering



Forestry works



Site Investigation and Ecological Services



Turbine supply and installation



Breaking down the packages of work:

Accommodation

Agreegates

Archeological assessment

Batching plant

Borrow pit identification

Building materials

Cable laying and supply

Catering

Coatings/Paint/Painters
Community engagement

Concrete formers

Conduits

Courier services Crane pads CSCS cards Data monitoring

Earthworks
Ecologists
Electrical design

Electrical installation Electrical suppliers Emergency equipment

Engineering consumables

Environmental management

Equipment cleaning
Events management
Excavation works
External platforms/stairs
Felling and haulage

Fencing Fibre optics

Filming (inc drones)

Fire training

Foundation and track design

Foundation construction Foundation fixings

Fuel storage and suppy

General storage Generator supply Geological surveys

Geotechnical (drilling and testing)

Geotextile supply

GIS works

Grid connection study

Habitat surveys
H&S training
Heavy crane hire
HV equipment
HV interface

HV/LV electrical inspection services

Platforms/stairs/ladders

Land services Legal services Lighting Locksmith

Mast decommissioning

Materials testing

Mechanical wholesalers

Media

Met mast permitting, installation

hardware

Noise assessment
Office equipment
Onsite communications

Peat surveys
Plant hire
Ports/facilities
PPE supply
Recruitment
Reinforcing steel
Roadworks

Safety equipment

Scaffolding Security Signage Site surveys

Site/welfare

Snow and ice clearance Soil investigation Specialist road haulage

Steel fixings

Steel reinforcing design

Telecomms

Temporary bridging
Timer processing
Timber supply
Tool hire

Track/cable layout design Traffic management

Trenching

Vehicle maintenance/repair

Vehicle hire

Waste management

Water supply

Water/flood assessment
Water/pollution managment

Welding

Welfare facilities
Wildlife surveys
Wind assessment



Construction phase

Tier 1 Contractors

Pre-Qualified Tier 1 Contractors will be assessed against responses to Vattenfall questionnaires on:

Quality

Finance

Health and Safety (HSE)

Environment and Sustainability (EnSu)

Once assessed, contractors are asked to sign up to Vattenfall Code of Conduct for Suppliers and Partners, enter into NDAs and adhere to GDPR guidelines.

Contractors who successfully complete the PQQ process are approved to tender on Vattenfall projects and are valid for a period of 3 years.

Registration on Vattenfall Supplier Bank is audited by Achilles.

Roles within the construction phase

Quality	Forestry	Turbines	Environment	Project Management
 Health and safety officer Site engineer General foreman Machine operator Dump truck operator Gangers and labourers Cleaner Office admin Site admin/costing General operatives Plant fitters Concrete mixer driver 	 Forest machine operatives Chainsaw operatives Harvester operatives 	 Contractors rep Project manager Construction manager HSSE manager/ officer Quality manager Project planner Project engineer Installation manager Lifting supervisor Transport and logistics Commissioning SCAD engineer Electrical engineer Wind and site specialist Wind turbine engineer 	 Ecological clerk of works Ecologists Hydrologists Archaeologists 	 Project managers Project planners Financial controllers Health and safety officers Risk managers Budget managers Stakeholder engagement Communication and liaison professionals Lawyers



Supply Chain Pack - Onshore Wind in Scotland



Simplified Solutions for StartUps and SMEs





We offer simplified terms to improve collaboration with start-ups, niche companies, or small businesses.



Our simplified terms are designed to make it more attractive to co-operate with us and include, for example, shorter payment terms.



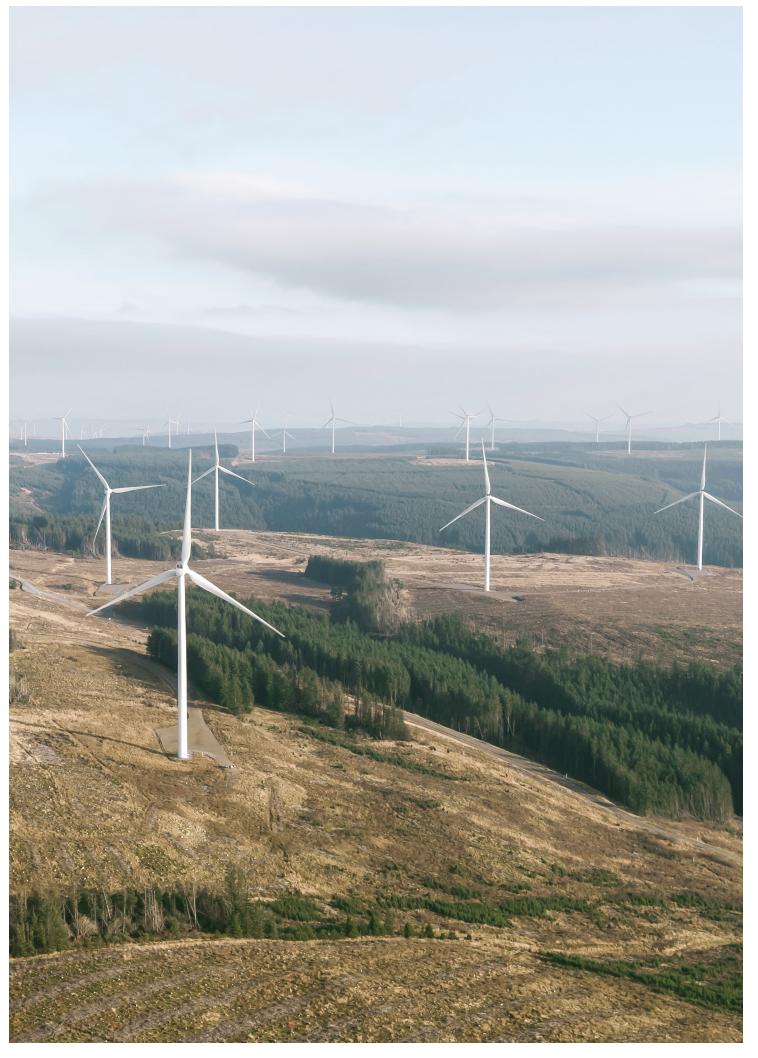
These terms are only available for innovative purposes for companies with an annual turnover <€1 million and with fewer than ten employees.



For companies who don't fit these criteria, building relationships, it is likely that you should consider contracting directly with Tier One companies.

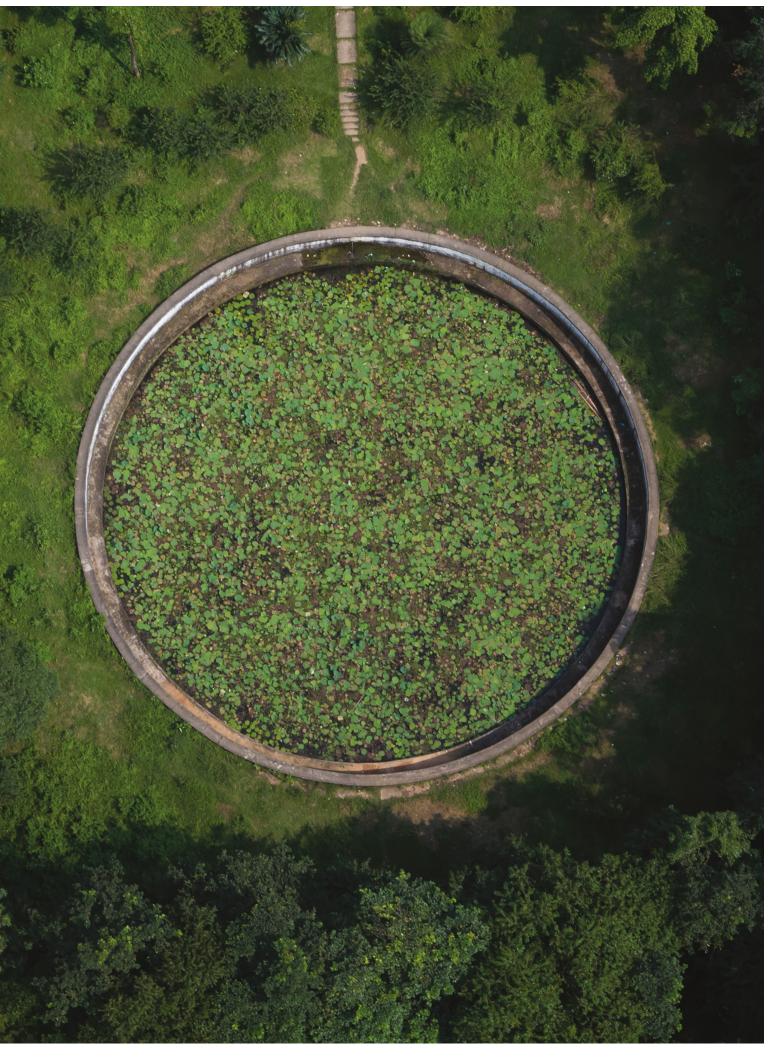


We will also circulate attendance and observation from events such as supply chain events to Tier One contractors, and also expect them to report contractually on their efforts to engage with local suppliers.

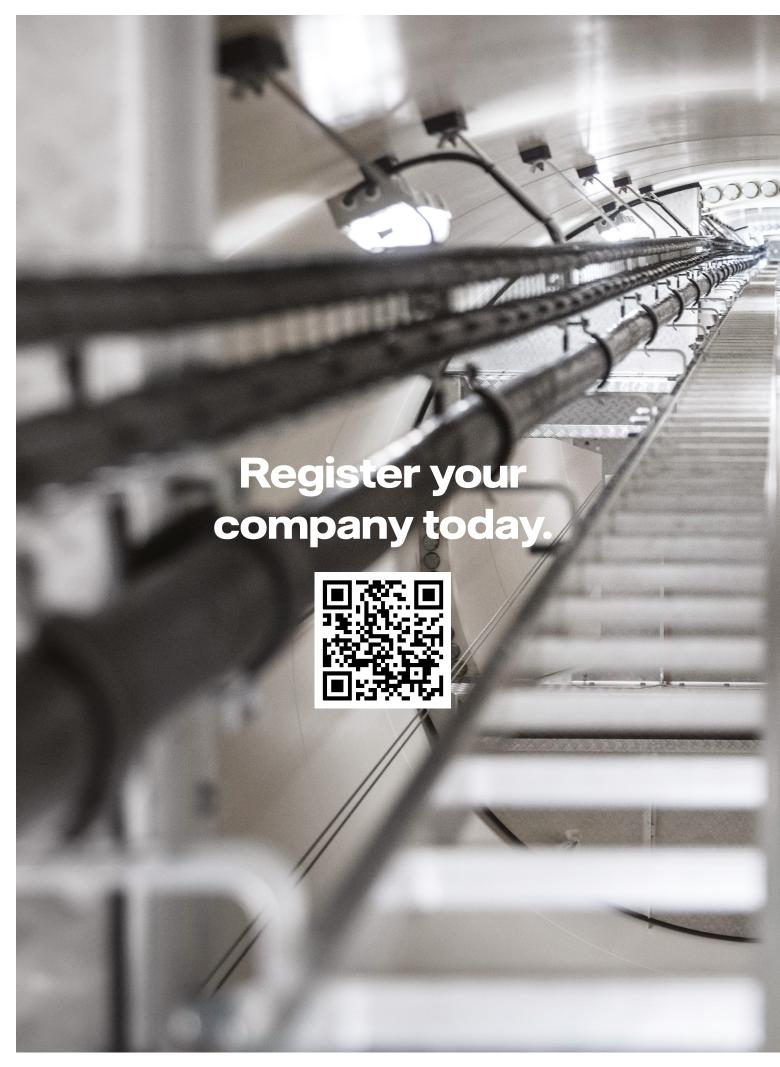


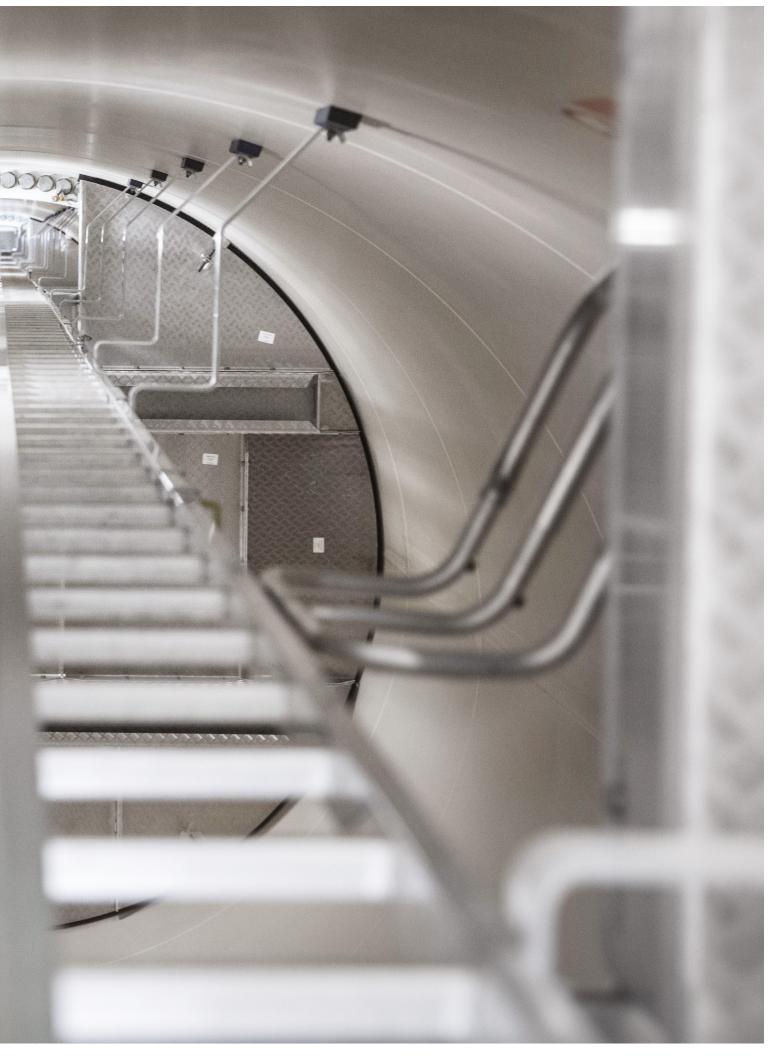
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